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Ministry of Home Affairs  
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No.25019/12/2020-PM-II


Dated 24<sup>th</sup> July, 2020

**CORRIGENDUM NO.4**  
**REQUEST FOR PROPOSAL**

**Subject: - Request for Proposal (RFP) for Evaluation of police Stations to select and rank best Police Stations in the country- RFP floated on CPP Portal on 14.07.2020**

Request for Proposal for selection of firms for evaluation of police stations to select and rank best Police stations was floated on 14.07.2020 at CPP Portal and Corrigendum No. 1 on 15.07.2020 and corrigendum No. 2 on 20.07.2020. A Pre Bid Meeting under the chairmanship of Additional Secretary (PM) was held on 20.07.2020 and 21.07.2020 to address the points raised by the prospective bidders. After discussion in the Pre Bid Meeting, amendments were made vide Corrigendum No. 3 on 22.07.2020. The reply of queries received in response to RFP before Pre Bid Meeting is annexed.

Encl: Annexure.

  
(AJIT KUMAR)  
DIRECTOR (PM-II), MHA

Copy to: - The Section Officer (IT), IT Cell, MHA, North Block, New Delhi-110001 with the request to see the attachment on your official e-mail and to upload the same on the official Website on Ministry of Home Affairs under Home Page --- Head --- "What's New" and "Tenders".

**Queries received in response to RFP before Pre-bid conference: Evaluation of Police Station to select and rank best police station in the Country – Pre Bid conference held on 20-21 July, 2020 at 03.00 PM (both days)**

**IPSOS**

Sl.No.	Page No.	Section	Text from RFP	Query	Reply
1	17	Section-2 14.7	There would be 25% weightage for Technical Proposal in final evaluation and 75% for the Financial proposal.	Please confirm if it is 25% for technical and 75% for Financial proposal or otherwise.	Confirmed 75% is financial and 25% is technical weightage.
2	21	Section-2 13(b) (c)	Project or experience related to assessment of crimes and policing	This point carries 6+4= 10 marks. Considering that not many RFPs are published in this area, not many firms would have the number of studies mentioned in for the evaluation against this category. We request the competent authority to kindly re-consider the weights assigned to this requirement, and keep evaluation, assessment and ranking in any project as a criteria.	Not accepted as may dilute quality of assignment.
3	21	Section-2 13	CV of key staff. PhD in Sociology/criminology/law or relevant discipline Working with organization for 3 years.	Kindly let us know if PhD in Social Anthropology is accepted or not. We request the competent authority to consider our request to kindly reduce the no of years with the firm to 1-2 years.	Not accepted as may dilute quality of assignment.
4	41	Section-5 3.2	All Police Stations will be ranked State wise based on their performance in the following: i. Crimes against Women ii. Crimes against SC/ST iii. Property Offences	Does this mean the Police Stations will be ranked based on summation of i, ii and iii? Is the suggestion to select Police Stations with highest number of cases?	One more criteria added vide Corrigendum No.1 to RFP. The list will be provided by NCRB.
5	54	Section-5 Annexure II	Question Column	The Questions mentioned in Annexure II are not readable. Request MIHA to provide the word file for the proposal/ or share a clearly readable document.	As we see on portal are readable. A separate copy on email can be provided.
				Request for sharing the detail related to the online Pre-bid Meeting scheduled on 20.07.2020.	Shared

*Handwritten mark*

Sl.No.	Page No.	Section	Text from RFP	Query	Reply
1	9	Section-2 5.2.2	Conflicting assignment	Currently Karvy is implementing a study titled "Sociological study on causes of rape and psycho analysis of the accused in rape case", from MoWCD and involves Delhi Police. We hope this would not be construed as Conflicting Assignment	Not conflicting, accepted. But firm should adhere 5.2.1.
2	14	Section-2 12.1	EMD	Request waiver of EMD for a MSME.	Accepted as per Corrigendum No.3 to RFP.
3	17	Section-2 14.7	QCBS	Request 60% weightage for Technical Proposal; 40% for Financial Proposal.	Weightages are already explained in RFP
4	19	Section-2	Date of Submission	Given that pre-bid meeting will be on July 20, request that Date of Submission allow us time till July 30, 2020 instead of the current July 27, 2020	Extended till 5 pm 30.08.2020 vide Corrigendum No. 2 to RFP.
5	21	Section-2 13 - 1a	Overall experience of the firm	Please consider scoring of units/ as ranking requires scoring.	Not accepted as may dilute quality of assignment.
6	21	Section-2 13 - 1a & 1b	Overall experience of the firm	Request to bring down number of relevant studies to one under private sector/ Govt./ multilateral/ North East	Not accepted as may dilute quality of assignment.
7	21	Section-2 13 - 1b	Overall experience of the firm	Request to bring down number of relevant studies to one under private sector/ Govt./ multilateral/ North East - as policing and crime related studies are restricted in nature	Not accepted as may dilute quality of assignment.t accepted.
8	21	Section-2 13 - 1c	Overall experience of the firm	Request bringing down minimum projects from 5 to 3	Not accepted as may dilute quality of assignment.
9	21	Section-2 13 - 3	CV of Principal Consultant	Request that Masters even in social subjects but who have experience in impact assessment/ ranking studies be allowed as Principal Consultants. Even though this study will involve having	Not accepted as may dilute quality of assignment.

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	68	Section-6 2.7		<p>our studies in the location of the sample PS? Request that agencies be given appropriate extension to plan such visits keeping in mind the transportation guidelines at that point in time.</p> <p>Request penalties to the T+75 days be relaxed if work is hampered by a PS being in a lockdown/ containment zone.</p>	
14	77	Section-6 6.3	Terms of Payment	<p>Request that payment be milestone linked. Given that 10% PBG is required and that field level travel, training and expenditure will take place; payments may be released upon completion of the milestones as outlined on Page 44 AND not 100% upon final report submission.</p>	Not accepted as project is for a small time frame and firms can manage it well with their resources.

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<p>3.</p>	<p>18</p>	<p>Section-2 17.2</p>	<p>Total Annual turnover of the firm for the last 3 financial years should be greater than or equal to Rs 50 Cr</p>	<p>DB AS / Consultant / 20/1777 / 2020_Mst_562649_1 on 04.06.2020. Corrigendum of tender is attached as Annexure 2 for your ready reference.</p> <p>Therefore instead of 3 years, we request the following change;" The consultant should have been in India for at least last 2 years after registration.</p> <p>In order to get more competitive bids, we request Police Modernization Division to evaluate starts up &amp; MSMEs on their Capability and quality of <b>Technical Proposal, Approach &amp; Methodology &amp; Proposed Resources, Pricing</b> only instead of Annual Turnover and prior experience.</p> <p>Thus providing Level playing field for MSMEs, will play a strong role in reinvigorating "India" and "भारत" and will help in achieving dream of Hon'ble PM of 'आत्मनिर्भरभारत'.</p> <p>Reference to <b>GOIs public procurement policy notification</b> (attached) dated 20th Sept, 2016 in which it is clarified that <b>all Central Ministries / Departments / Central Public Sector Undertakings have to relax condition of prior turnover and prior experience with respect to Micro and Small Enterprises in all public procurements</b> subject to meeting of quality and technical specifications. Public Procurement Policy Notification &amp; Subsequent clarifications / amendments is attached as Annexure.</p>	<p>Accepted as per Corrigendum No.3 to RFP.</p>
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5.	21	Section-2 13	<p><u>Overall Experience of firm</u></p> <p>b) Number Project/programme related to impact assessment, evaluation of crimes against society /citizens and specially against women, poor and socially backward sections or related to policing in India.</p> <p>I. In Private sector (2 or more)</p> <p>II. Government /state government including PSU (2 or more)</p> <p>VII. Multilateral agencies (2 or more)</p> <p>III. In north east part and other remote areas of India</p>	<p>it is very unfortunate that there is no Indian consulting firm that is given the chance to participate in prestigious projects due to these restrictive clauses. This is further, adversely affecting the dream of Hon'ble PM of 'आत्मनिर्भरभारत'. It is our request that kindly evaluate starts up / MSMEs on their Capability and quality. Under the 'Start-up' India' initiative for creating a conducive environment for Start-ups &amp; MSMEs in India, attaching GOIs notification dated 20th Sept, 2016 in which it is clarified that all Central Ministries/Departments/Central Public Sector Undertakings have to relax condition of prior turnover and prior experience with respect to Micro and Small Enterprises in all public procurements subject to meeting of quality and technical specifications. Public Procurement Policy Notification &amp; Subsequent clarifications / amendments are attached as Annexure.</p> <p>Also, We would like to bring to your kind notice that similar exemption is provided by the Ministry of Steel in their current tender Ref No: Consultancy / JPC / DB_AS / Consultant / 20/1777 / 2020_Mst_562649_1 on 04.06.2020. Corrigendum of tender is attached as Annexure 2 for your ready reference.</p> <p><b>Therefore, we request the following change: "Start-up / MSME's, with a valid MSME certificate / DIPP Recognition are exempted from this criteria".</b></p>	<p>pertaining to the experience request cannot be accepted.</p>
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Sl.No.	Page No.	Section	Text from RFP/ Current Clause ( As per ToR)	Query	Reply
1	13	Section-2 9.6	Financial Proposal should include bid for three years of contract for each year separately in forms attached as a, b and c for each year respectively. The total cost value would be considered for evaluation	Since the engagement is for the current year, the evaluation should be done on the basis of current year financial quotes <b>Proposed Change/Clause</b> Financial Proposal should include bid for the current year of contract in form attached at Form A and Form B & C should be removed. The cost value for the first year should be considered for evaluation. The Ministry may at its discretion extend the contract for a further period of maximum 2 years at 10% increment year on year on the first year cost.	It is clearly mentioned in RFP that the financial proposal will be for three years for evaluation.
2	18	Section-2 17	Eligibility for participating in bidding procedure	The suggested clauses should be added to attract relevant representation <b>Proposed Change/Clause</b> (iii) The Consultant should have more than 5 years of experience of working with Central/ State Home Department/ Ministries in India (iv) The bidder should have atleast 150 full time employees on its own payroll, in IT Consultancy services across India as on 31st Mar 2020	Not accepted as may dilute quality of assignment.
3	18	Section-2 17(ii)	Eligibility for participating in bidding procedure (ii) Total Annual turnover of the firm for the last three financial years should be greater than or equal to Rs 50 crores	Total Annual turnover of the firm for the last three financial years should be greater than or equal to Rs 50 crores The above clause should be changed to attract relevant representation <b>Proposed Change/Clause</b> Average Annual turnover of the bidding firm from IT/e Governance Consultancy Services during the last three financial years i.e FY 2016-2017, 2017-2018, 2018-2019, should be	The financial criteria is clearly explained in RFP.

7	21	<p>Section-2 Part-II 13.1</p>	<p>- Government including PSU (two or more) - 2 marks - Multilateral agencies (two or more)- 1 mark - in north east part and other remote areas of India - 2 marks</p>	<p>asked in the clause. Hence it is requested to change the clause as suggested <b>Proposed Change/Clause</b> b. Project/Programme related to impact assessment/ Project Management/ Evaluation of crimes against society/citizens and specially against women, poor &amp; socially backward sections, or related to policing in India. 1-3 Projects - 5 Marks 4-6 Projects - 8 Marks 7 or more Projects - 10 Marks</p>	<p>The criteria is for evaluating the experience of firms in terms of years with minimum five projects. It is clearly defined in RFP.</p>
		<p>c. Experience of working in projects related to assessment of crimes, policing in India or similar projects of assessment and evaluation on ranking of institutions for States/ national level/ with minimum five projects. (up to 6 years --2; 7 to 9 years---3, and 10 &amp; above -4)</p>	<p>Clarification: Further clarification is required whether to be eligible for this section, a minimum of 5 projects need to be completed and some clarity on how the scoring would be done basis the number of years mentioned in the clause. Our interpretation of this clause is that, the consultant firm that has worked on a more than 5 similar projects more than 10 years ago will get higher marks hence this seems like a reverse scoring criteria. Also the ask his criteria as these areas are comprehensively covered in part a &amp; b of experience of firm clause. It is requested to delete this criteria. <b>Proposed Change/Clause</b> As the scope for projects related to assessment of crimes, policing in India or similar projects of assessment and evaluation on ranking of institutions is covered in points a &amp; b, it is requested to Omit this criteria</p>		

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12	77	Section 5 6.4	Billing Schedule T+75 - 100% Payment	<p>2-5 projects - 5 Marks 5-8 projects - 8 Marks More than 8 projects - 10 Marks</p> <p>It is requested to make the payment timelines more convenient and as per standard. It is proposed to edit the criteria as per the following <b>Proposed Change/Clause</b> T+40 - 50% of the total Payment. T+75 - 50% of the total Payment</p>	<p>Not accepted as project is for a small time frame and firms can manage it well with their resources.</p>
13	44	Section 5 4.5	Not adhering to the above timelines will invite penalty as mentioned in RFP	<p>Clarification is requested on the penalty schedule as it is not provided in the RFP</p>	<p>It is liquidated damages in clause 9.1 of GCC.</p>
14	17	Section 2 14.7	There would be 25% weightage for Technical score in the final evaluation and 75% for the financial proposal	<p>To ensure quality proposals it is requested that more weightage should be given to technical score than the financial score, as also suggested by MeitY in their Model RFP Template.</p> <p>According to MeitY Guidance Notes: Model RFP Template - Under QCBS / CQQCBS, "the technical proposals will be allotted weightage of &lt;70%&gt; while the financial proposals will be allotted weightages of &lt;30%&gt;"</p> <p><b>Proposed Change/Clause</b> There would be 70% weightage for Technical score in the final evaluation and 30% for the financial proposal.</p>	<p>The weightages are clearly defined RFP.</p>
15	44	Section 5 4.2	Timelines (Table)	<p>T denotes the date of Award of Contract. The Consultant shouldn't be penalised/effected for any delay in start of work which is not attributable to the consultant.</p>	<p>There will be no delay for data from NCRB. Delays due to reasons beyond control of agency are covered in RFP.</p>

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Grant Thornton

Sl.No.	Page No.	Section	Text from RFP	Query	Reply
1	Pg. 18	Section-2 17.1, Eligibility	The consultant should be a company/Joint Venture.... Last three years after registration	In addition to Companies and Joint Ventures, we request that <b>firms registered as Limited Liability Partnerships may also kindly be allowed to participate.</b> We therefore request the term LLP may also be added to this clause.	Accepted as per Corrigendum No.3 to RFP.
2	Pg. 21	Section-2 Evaluation Criteria, Classification of Weightage for Conducting Evaluation Study	1. Overall Experience of Firm	<p>The division of marking for the clauses is extremely restrictive and holds back firms that have a lot of other relevant experience. The division of projects and the marking for projects with Private Clients, PSUs, Multilateral agencies etc. is specific and limits the competition. The two clauses that have 16 marks in total for firm experience demand projects only in impact evaluation and assessment only.</p> <p>This project is extremely survey oriented a lot of emphasis is on the ability of departmental coordination and reach to the public. In the interest of attracting firms that can deliver such an assignment, we suggest that experience for conducting surveys, data collections, work experience with various state departments etc. may be requested. Therefore, we request the clause maybe kindly amended to:</p> <p><b>a. Experience of working with various state police departments in India: One mark for each State/UT Police departments, maximum 6 marks.</b></p> <p><b>b. Experience of conducting surveys in</b></p>	Not accepted as may dilute quality of assignment.

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**NPC**

Sl.No.	Page No.	Section	Text from RFP	Query	Reply
				NPC is interested in submission of the proposal and would like to attend Pre-bid meeting on 20.07.2020. The link of VC for the same may be sent to us.	Shared.

**CRM Kerala**

Sl.No.	Page No.	Section	Text from RFP	Query	Reply
				CRM Kerala would like to participate in the Pre Bid meeting of 'RFP for Evaluation of police Stations to select and rank best police Stations in the Country'. Please intimate us the procedure to participate in the meeting. Please provide the link to participate the video conferencing.	Shared.

**Deloitte**

Sl.No.	Page No.	Section	Text from RFP	Query	Reply
				We are in receipt of the attached RFP issued by the department. We are keen to participate in the pre bid meeting. Kindly share the link for the VC and the associated password if any.	Shared.

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