GOVERNMENT OF INDIA MINISTRY OF HOME AFFAIRS (PROCUREMENT WING) JAISALMER HOUSE, 26 MAN SINGH ROAD, NEW DELHI – 110 011

DATED 5.06.2018

CORRIGENDUM NO.07 <u>TO GLOBAL TENDER ENQUIRY (GTE)</u> No D/21013/3265/22.11.2017/PW DATED 05.04.2018

(Minutes of Pre-Bid Meeting)

Ref: TENDER ENQUIRY (TE) NO: D/21013/3265/22.11.2017/PW DATED 05.04.2018 FLOATED ON 05.04.2018 CPP PORTAL AND SCHEDULED TO BE OPENED ON 05.06.2018 (TECH BID) FOR UPGRADATION AND EXPANSION OF SATELLITE BASED(C-BAND) COMMUNICATION NETWORK (POLNET) OF DCPW.

Open Tender Enquiry for procurement of subject stores was floated on Central Public Procurement Portal (CPPP) on 05.04.2018. Further two sittings of pre-bid meeting were held on 12.04.2018 and 17.04.2018 under the Chairman of Director, DCPW. All the queries received from representatives of firms were discussed during the meeting. After discussion in the pre bid meeting, concurrence of IFD and approval of competent financial authority, following amendments are hereby issued against the subject TE. These changes may be effected wherever it is defined in the text of the tender documents and it may be treated as amended accordingly:-

Part -I

		Technical Clarifications	
SN	Ref. of Para in oTE	Clarification Sought by Rep. of firms	Changes agreed/Not agreed by MHA/Amendment in GTE
1.	Clause 12.1 Page 12 of OTE Existing Clause Test certificate of the equipment from the Chamber of commerce of country / manufacture (if any)		



		along with the Supply of Video Conferencing Products.	
2.	Clause 1(a) Page 22 of OTE Existing Clause (a)The delivery period for the stores: Contractor shall follow the following schedule for executing the contract: Please note that contract can be cancelled unilaterally by the Buyer in case items are not received within the contracted delivery period as per schedule given.	M/s BECIL We understand that there will be WPC Frequency Clearance license involved and hence delivery should start from the date of providing the WPC frequency Clearance License.	Decision of MHA. Necessary documents shall be provided to the successful bidder
3.	Annexure IV Clause 12 Page 22 of OTE Existing Clause (a) The delivery period for the stores: Contractor shall follow the following schedule for executing the contract: Please note that contract can be cancelled unilaterally by the Buyer in case items are not received within the contracted delivery period as per schedule given.	M/s BECIL It is proposed that delivery time should be increased to minimum 330 days. M/s ADTL (i) Supply & Delivery: T + 180, Inst. Of Hub: T+ 270, Comms. Of DCPW Vsats: T+300, Site Acceptance Test: T+390	Decision of MHA. Tender Condition Persists
4.	Annexure IV Clause 3 Page 23 of OTE Existing Clause TRAINING REQUIREMENTS: The seller will provide the System Administration & management training	M/s BECIL Please confirm whether the training shall be considered in the Delivery completion period. Also training should be excluded from commencing of warranty period after completion of I&C	Decision of MHA. Tender Condition Persists

	including training on all major equipment's.		
4.	Annexure IV Clause 3.1 Page 23 of OTE Existing Clause The Seller has to provide free training at the time of installation and commissioning to technical officials at consignee's location i.e. at HUB Site and VSAT Site as per details given below to the entire satisfaction of the consignees:-	M/s BEL Location for Training Program of operation & management of Hub and VSAT terminals are not mentioned in Tender. Kindly provide the training location for Hub & VSAT Terminals.	Decision of MHA. Refer Clause 3.1 Page 23
5.	1 ' '	M/s Polycom & M/s Millennium The standard Testing procedure clause does not apply to Video Conferencing Equipment. For Video Conferencing Equipment's, the testing procedures carried out in the factory before supply of the equipment to ascertain quality and to check functionality. There are no test procedures followed in the field at the time of installation.	Decision of MHA. Tender Condition Persists

Clause 5(ii)(1) 6. Page 25 of OTE **Existing Clause**

Annexure IV

Payment Schedule

(1) 50% payment of stores will be allowed on delivery on said to contain basis on pro-rata basis and submission of performance guarantee for 10% of total contract value valid till warranty period and balance;

M/s HUGHES

(I) Request you to kindly define the process of issue of Inspection Note, User Acceptance certificate by DCPW for release of 50% payment against delivery. We understand that only physical acceptance of items delivered shall be involved for release of first 50% payment of items delivered on pro-rata basis.

(II) Please clarify if PDI is involved. Necessary cost to be factored in case of PDI. Also there are different OEMs involved in this project, all having Manufacturing facilities at different locations across the world. Request you to clarify the location of PDI.

Decision of MHA.

Refer Clause 4 of Annexure IV Store Inspection and Acceptance at page 23 of OTE

7. **Annexure IV**

> Clause 7.1 Page 26 of OTE

Existing Clause

The successful bidder shall Operate & Maintain the HUB equipment for a period of 1 date year from of commissioning. The successful bidder shall also provide warranty for 3 years from the date of commissioning. After the expiry of warranty Annual Maintenance for the next 7 years shall be provided by successful bidder. During the period of warranty and AMC of Hub, the successful bidder should deploy a qualified resident engineer in the HUB on 24x7 basis for ensuring

M/s TCIL

Please clarify the following: 1. Operations is required for 1 year. Deployment of staff is required on 24x7 basis in shifts

2. During Warranty and AMC period, operations is required at HUB or mere presence of One nos. engineer for CAMC is required.

Operations shall be taken care by the Customer.

Decision of MHA.

Qualified staff to be deployed at the hub to meet the Network Requirements of HUB Uptime 99.9%. **Rest Tender Condition** Persist.



	99.9% uptime availability of HUB.		
8.	Annexure IV Clause 7.8 Page 26 of OTE Existing Clause The SELLER is required to provide Hardware & Software up-gradations from time to time, at mutually agreed terms. All necessary Updation / Up-gradation have to be ensured by bidder during warranty and post warranty period as part of CAMC.	M/s TCIL Generally OEMs provide warranty and technical support for equipment supplied which includes patches, updates if any. Up gradation is a separate activity which does not form the part of warranty and is dealt with separately. For any up gradation to be done, its more of a subjective matter wherein specific systems which require upgrade need to be defined, according to which costs will be considered. Request to please consider "updation" instead of up-gradation. M/s BEL As per last Para of Warranty, it is mentioned that "the Seller is required to provide Hardware & Software up-gradations from time to time, at mutually agreed terms" we understand that software update & Patches will be provided which will be available free of cost from OEM . Please confirm.	Decision of MHA. Tender Condition Persists
9.	Annexure IV Clause 9 Page 27 of OTE Existing Clause CAMC clause: uptime of not less than 99.9% for all supplied equipment and services.	M/s TCIL Request to kindly clarify whether this uptime is for HUB system only or including the remote VSATs as well. Request to kindly consider downtime for remotes with 2-3 days in mainland and 4-5 days for J&K, islands, North east areas etc.	Decision of MHA. Bidder shall also ensure Remote VSAT Uptime of 99% (97% for VSATs installed in North East Region, Andaman & Nicobar, Lakshadweep Islands and Ladakh region).



10.	Anneyuro IV		The maximum time to repair (MTTR) of VSAT will not exceed 48 Hrs for all other cities except North East Region, Andaman & Nicobar Islands, Lakshadweep Islands and Ladakh region 72 Hrs for North East Region, Andaman & Nicobar Islands, Lakshdweep Islands and Ladakh region. Beyond the stipulated Period Penalty @ Rs 1000/-per remote per vsat per day shall be levied.
	Annexure IV Clause 7.16 Page 27 of OTE Existing Clause Whenever the requirement of change over to new satellite from the existing arises during warranty and CAMC period, the bidder should undertake the migration work to shift to new satellite with minimum down time of the network restoring all network services with immediate effect.	M/s BEL Whenever the requirement of change over to new satellite from the existing arises during warranty and CAMC period. Time taken for change over to new satellite from the existing satellite shall not be considered for down time & penalty calculation. Please confirm.	Decision of MHA. The successful Bidder has to ensure minimum downtime with Mutual consent
11.	Annexure IV Clause 11 Page 28 of OTE Existing Clause Custom Duty: - The contract	M/s BEL As per govt. Notification,	Decision of MHA. Tender Condition Persists
	is for supply, installation and commissioning, tests, trials	Custom duty is not exempted for the imported items.	



However as per RFP, Custom and trainings. Hence the supplier is fully responsible Duty exemption certificate for and should make his own may provided by arrangements for import, Purchaser, Please confirm. transport, transit insurance till safe arrival of entire goods to the consignee's premises, clearance of goods through customs, etc. he shall do so in his own name and not in the name of the purchaser, the custom duty exemption certificate may be provided by the purchaser to the supplier (if applicable). M/s TCIL 12. Appendix 2 Decision of MHA. Section 1 Clause 1.1.6 Please provide the satellite Agreed. Will be provided Page 31 of OTE parameters for GSAT-17. As **Existing Clause** the same is required to prepare link budget etc. The The network is currently operating on GSAT-17 series satellite parameters shared at satellite using C-Band full Pg.No.35 mentions INSAT transponder of 36MHz satellite parameters. bandwidth. 13. Appendix 2 Section 1 Clause 1.3 Decision of MHA. Page 31 of OTE M/s BECIL & M/s TCIL Network is to be **Existing Clause** Scope of work configured with 1 Out We request POLNET to specify route Configurable from the total BW of outbound and 8 Mbps to 45 Mbps and The operational required services of the Network are inbound separately to be 12 In routes Configurable as under: supported by the network in up to 2 Mbps. (i) Messaging services @16 Mbps or MHz . This is Kbps or better at LAN Port. necessary for the uniformity in (ii) Messaging Application sizing the Hub Baseband. Server.



(iii) FTP services from VSAT up to 2Mbps. (iv) Voice @16 Kbps or suitable rate for 150 concurrent users simultaneously with call setup time -03 Seconds (v) 40 simultaneous Video conferencing call selectable from 512 Kbps to 2 Mbps. 14. Appendix 2 Section 1 Clause 1.3 Page 31 of OTE **Existing Clause** M/s TECHNOSAT Decision of MHA. Please confirm that the Scope of work required services are for 110 No Clarification Required Directorate of Coordination sites or 1700 sites as this Police Wireless, MHA is information shall help bidder considering to upgrade the to design the network and existing POLNET HUB of plan BOQ accordingly Satellite based Communication Network (POLNET) located Samanyay Sadan, New Delhi to DVBS-2 technology (or its latest version) and MFTDMA with Carrier in Carrier (CnC) feature for better efficiency and optimal use of spectrum with the initial capacity for 1700 VSATs and expandable to 3000 VSATs. 110 VSATs at DCPW / ISPW locations are to be provided. The VSATs of CAPFs and State Police organizations are required to be provided in a phased manner. The operational required services of the Network are as under:



- i. Messaging services @16Kbps or better at LAN Port.
- ii. Messaging ApplicationServer.
- iii. FTP services from VSAT up to 2Mbps.
- iv. Voice @16 Kbps or suitable rate for 150 concurrent users simultaneously with call setup time -03 Seconds v. 40 simultaneous Video conferencing call selectable from 512 Kbps to 2 Mbps.

15. Appendix 2 Section 1

Clause 1.3.3
Page 31 of OTE
Existing Clause

Refurbish existing 11 meter Antenna by suitable replacement of waveguide, Antenna Control & auto tracking unit, Elevation Motors, Azimuth Motors, feed , ITU recommended painting etc. The antenna system should be upgraded to automatically steerable to look towards any satellite visible on India. During the refurbishment of 11 meter Antenna bidder have to ensure that required NOCC parameters are maintained.

M/s TCIL

The tender mentions that the network is operational since 2004. The antenna installed has been in operation for more than 14 years now. As per the tender conditions, replacement of waveguide, antenna control unit and auto tracking unit, elevation and azimuth motors is to be done. We understand that the support as per the current tender is required for 10 years. It is requested that DCPW may consider installation of a completely NEW 11mtr Antenna System, since already existing antenna dish which is 14 years old will not give good performance and maintenance issues would be more frequent and difficult considering the 10 year time frame. New antenna system shall give good performance for the next 10-15 years.

Decision of MHA.

Tender Condition Persists



16.	Appendix 2	M/s TCIL	Decision of MHA.
	Section 1 Clause 1.3.1 Page 31of OTE Existing Clause Supply, install, integrate and commission DVBS2 technology and FTDMA Hub with carrier in carrier feature at New Delhi to accommodate 1700 remote VSAT initially and expandable to 3000 remote VSATs.	Please clarify whether Baseband offered shall be capable of handling 3000 VSATs from Day 1. Since, expanding the no. of sites incurs cost on provisioning software licenses for increase in remote sites. Fixing the VSATs would bring all other OEMs/vendors at a uniform level.	Tender Condition Persists
17.	Appendix 2 Section 1 Clause 1.3.2 Page 31of OTE Existing Clause Supply, install, integrate and commission the new RF section consisting of SSPA, UP converter, Down converter and LNA along with standby units and integrate with existing network at RF level.	M/s TCIL Please clarify the point "integration with existing RF level". Since the existing RF is getting replaced, to which RF level is the reference being made here and what type of RF integration is required.	Decision of MHA. RF may be read as IF
18.	Appendix 2 Section 1 Clause 1.3(v) Page 31of OTE Existing Clause 40 simultaneous Video conferencing call selectable from 512 Kbps to 2 Mbps	M/s POLYCOM & M/s Millennium Please confirm if 40 simultaneous calls refers to concurrent conference among 40 Sites. Also please clarify the Video Resolution - High Definition 720p30fps or Full High Definition 1080p30fps of 40 Simultaneous calls We suggest to consider conference for 40 sites at Full	Decision of MHA. Tender Condition Persists



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HD 1080p30fps better Video Clarity. M/s BEL Decision of MHA. 19. Appendix 2 Section 1 It is understood that traffic Refer Scope of Work Clause 1.3 clause 1.3 of Appendix 2 mentioned below is only to be Page 31 of OTE considered for calculation of Section 1 at Page 31 **Existing Clause** Hardware at Hub along with Scope of work transponder requirements: Directorate of Coordination 40 Simultaneous Video Calls @ 20 Police Wireless, MHA is 512 Kbps = Mbps 150 Simultaneous Voice Calls considering to upgrade the existing POLNET HUB of @ 16 Kbps = 2.4 MbpsTotal Traffic = 20 + 2.4 = 22.4Satellite based Mbps For FTP services from Communication Network and located VSAT 2 Mbps (POLNET) @ Messaging services @ 16 kbps, Samanvay Sadan, New Delhi to DVBS-2 technology (or its Nos. of simultaneous sessions latest version) and MFTDMA are not mentioned. Therefore with Carrier in Carrier (CnC) it is assumed that Messaging Services & FTP services shall feature for better efficiency also share same 22.4 Mbps and optimal use of spectrum with the initial capacity for traffic. Please confirm & clarify. 1700 VSATs and expandable to 3000 VSATs. 110 VSATs at DCPW / ISPW locations are to be provided. The VSATs of CAPFs and State Police organizations are required to be provided in a phased manner. The operational required services of the Network are as under: i. Messaging services @16 Kbps or better at LAN Port. ii. Messaging Application Server. iii. FTP services from VSAT up to 2Mbps. iv. Voice @16 Kbps or 150 suitable rate for users concurrent

simultaneously with call setup time -03 Seconds v. 40 simultaneous Video conferencing call selectable from 512 Kbps to 2 Mbps. 20. Appendix 2 Section 1 Clause 1.3.1 Page 31 of OTE M/s BEL Decision of MHA. It is understood that Hardware Refer Scope of Work 1.3 **Existing Clause** & Software at Hub to be at Page 31 Supply, Install, Integrate and planned for traffic of 22.4 Commission DVB Mbps (as mentioned in above technology (or its latest clarification) and 3000 Nos. of version) and FTDMA Hub VSAT site. Software Licenses with carrier in carrier (CnC) (if any) required to feature at New Delhi to provisioned for 1700 nos. of accommodate 1700 remote **VSAT** sites only. **VSAT** initially and Please confirm & clarify. expandable to 3000 remote VSAT. 21. Appendix 2 M/s BECIL & M/s GILAT Decision of MHA. Section 1 Clause 1.3.6 (i) There is no specific TEC IR Carrier in Carrier feature Page 32 of OTE for Carrier in carrier feature. may be treated as Please clarify the TEC IR to be deleted. **Existing Clause** referred for Carrier in Carrier. The carrier in carrier feature (ii) The Carrier in carrier should be provided as per operation may not be feasible applicable latest TEC IR. for the POLNET Network. Please clarify the scope is limited to only supply the carrier in carrier device. (iii) Please provide the satellite Bandwidth to be covered by Carrier in Carrier device (18MHz, 24 MHz, 36 MHz etc.). M/s TCIL This is require to propose the right equipment.



		As per the Link Budget calculations, The Carrier in carrier operation may not be feasible for the POLNET Network. Please clarify that in that case the scope is limited to only supply the carrier in carrier device.	
22.	Appendix 2 Section 1 Clause 1.3.5 Page 32 of OTE Existing Clause Star Remote VSAT should be able to transmit up to 2Mbps in Selectable steps. It should be able to receive up to 45 Mbps or better.	M/s BECIL M/s TCIL & M/s GILAT Please confirm that receive capability of 45 Mbps here refers to the "Capability of VSAT Modem to demodulate the OB carrier of up to 45 Mbps".	Decision of MHA. No Clarification Required
23.	Appendix 2 Section 1 Clause 1.3.7 Page 32 of OTE Existing Clause The Bidder shall provide a. Configuration and No. of carriers required for return link to meet the requirement of the upgraded network and should be substantiated by RF link analysis. b. Occupied transponder bandwidth for each assigned return link. c. Maximum No. of carriers supported by the systems. d. No. of Corresponding demodulators at HUB. e. Transponder loading plan	M/s BECIL We request POLNET to specify the total BW outbound and inbound separately to be supported by the network in Mbps or in Mbps/MHz This is necessary for the uniformity in sizing the Hub Baseband. M/s GILAT We request POLNET to specify the total BW outbound and inbound separately to be supported by the network in Mbps or in Mbps/MHz This is necessary for the uniformity in sizing the Hub Baseband.	Decision of MHA. Network is to be configured with 1 Out route Configurable from 8 Mbps to 45 Mbps and 12 in routes Configurable up to 2 Mbps.
24.	Appendix 2 Section 1 Clause 1.3.9	M/s TCIL Please clarify this requirements is from Day1.	



	Page 32 of OTE Existing Clause	Since the no. of users would incur additional cost on the licenses part M/s BEL It is understood that Messaging server hardware to be provisioned for 3000 users with 1 GB space for each user from Day 1. Please confirm & clarify.	Decision of MHA. Refer Clause 1.3 page 31
25.	Appendix 2 Section 1 Clause 2.0(III) Page 33 of OTE Existing Clause Hub Baseband equipment's shall operate at IF, level.	M/s BECIL & M/s TCIL We request to change this clause to "Hub Baseband equipment's shall operate at L-Band". The Hub baseband is offering the L-band interface since the L-band covers the wide range of frequencies as compared to IF level, and since POLNET is also changing the up converter and down converter under the scope of this RFP, Keeping the base band at IF level will add another set of IF to L band converters which is adding another point of failure in the network.	Decision of MHA. IF or L Band. However bidder must ensure integration of existing baseband at IF level with the New/Proposed baseband at IF/L Band level.
26.	Appendix 2 Section 1	M/s HUGHES SOR has suggested 105	Decision of MHA.
	Clause 2.1 Page 34 of OTE Existing Clause Baseband is required to accommodate initially 1700 VSATs and Expandable upto 3000 VSAT terminals.	terminals. The order quantity needs to be clearly mentioned. L1 should be on Total 1700 Remotes for which Rate Contract shall be signed for 2 years. The actual cost of 1700 Remote VSATs will not be obtained from Bidders in	Refer Appendix 10 BOQ



		case the L1 is decided only on	
		105 Remotes.	
27.	Appendix 2 Section 1 Clause 2 Page 33 of OTE Existing Clause General Technical Requirement	M/s Millennium The OEM of the Video conferencing equipment's and infrastructure should be Same Different makes for endpoints & Infrastructure should not be allowed. In case different makes of endpoints and MCU is quoted by the bidder, the BW consumption will be doubled and will lead to capability issues and loss of Features We request authority to kindly allow the same make for MCU and END Points	Decision of MHA. Refer Clause 2.0 (I) page 33
28.	Appendix 2 Section 1 Clause 2.0(X) Page 34 of OTE Existing Clause Bidders have to ensure during refurbishment of the 11 Mt Antenna at Hub, the NOCC required parameter are to be maintained.	M/s BECIL This should not be clubbed in this tender as this is a highly uncertain area where the existing Antenna may not have the design life up to the Warranty and AMC period that has to be provided under this contract. All relevant TEC IR for HPA, LNAs Converters etc to be provided.	Decision of MHA. Refer Clause 2.0 (IX) page 34 Of GTE
29.	Appendix 2 Section 1 Clause 2.1 Page 34 of OTE Existing Clause Each In-route channel may be configurable up to 2Mbps in selectable Steps and outroute channel from 2 Mbps up to 45 Mbps or better without any change/addition in hardware.	M/s BECIL ,M/s TCIL & M/s GILAT The Outbound and Inbound Capacity required has been specified in terms of "Mbps". Since the proposed network is based on DVB-S2 standard where the "Mbps" keeps on varying based on the network conditions which would also vary depending upon no. of	Decision of MHA. Tender Condition Persists



other factors, such as the Satellite, MODCOD used, coding used etc., So to keep everybody at the same level we suggest to specify the in route and out route capacity in terms of Mbps. We suggest to specify "each In channel route can configurable upt o 2 Mbps in selectable steps and out-route channel from 1.5 Mbps upt o 30 Mbps or better". 30 Mbps is sufficient enough to cover full 36 MHz transponder. 30. Appendix 2 M/s CISCO Decision of MHA. Section 1 Kindly confirm and elaborate Amendment: Clause 2.0(XII) Please confirm, if all the For: hardware has to cater to 150% Page 34 of OTE **Existing entries Existing Clause** of the requirement. Read: offered For all the Requesting to please This clause may be equipment's there should be elaborate treated as deleted. a scope of 50% expansion 31. Appendix 2 M/s HUGHES Decision of MHA. Section 1 This spec. is proprietary more Clause 2.1.4 applicable to SCPC modems. No Clarification Required Page 35 of OTE Proposed spec for Outbound **Existing Clause** shall be step sizes of 500kbps Out-bound and in-bound or better must be configurable with step sizes in 1 Kbps or bidder M/s BECIL ,M/s TCIL & M/s may propose the latest best **GILAT** suited industry standard. The In route channel are configured in pre-defined steps and cannot be configurable in 1 Kbps steps. However outbound configured in steps of 1 Kbps. So we request to change this clause to read as "Out-bound must be configurable with step sizes in 1 Kbps and In-



32.	Appendix 2 Section 1 Clause 2.1.11 Page 35 of OTE Existing Clause Central Server/Servers for management of services viz. Voice, Data and Video.	bound must be configurable in pre-defined step sizes" M/s POLYCOM M/S Millennium Please confirm the number of Video Conferencing Endpoints which are required to be managed from the central location Licenses for servers depends on the no of Video Conferencing Endpoints to be managed.	Decision of MHA. Initially for 110 Sites, thereafter as per the supply orders placed.
33.	Section 1 Clause 2.1.7 Page 35 of OTE Existing Clause The bidder must propose suitable foolproof, industry standard encryption solution for the traffic over the satellite communication. The proposed Upgradation technology should have in built encryption system for ensuring communication security & also safe guarding the sensible information of Police from unauthorized. The details of the encryption scheme incorporated in the system should be given. In addition the offered technology should also be made compatible to external IP encryptors of indigenous make.	(i) By the very nature of encryptors the algorithms are different for different manufactures and one encryptor of supplier-A will not normally be compatible with encryptor of supplier-B therefore please remove this condition, as it is not practical to implement. (ii) Whenever external encryptors are used, external TCP/IP accelerators are to be employed. The internal TCP/ accelerator will not be functional during encryption mode. Please add a separate TCP/IP accelerator in section-II, Bill of Material in pages 54, 55, 56. M/s BEL To make the system compatible with IP Encryptor, External Network Accelerator shall be required. It is understood that External Network Accelerator is not required to be considered for the Project as the Network	Decision of MHA. Any Additional Equipment (*Hardware And Software) may be offered to meet the Network Requirement. The same may be included in BOQ



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		Accelerator is not mentioned	
		at Section II / Page No. 54-56.	
		Please confirm and clarify.	
34.	Appendix 2		
	Section 1		
	Clause 2.1.24		
	Page 36 of OTE	M/s TCIL	Decision of MHA.
	Existing Clause	Please clarify the type of	Refer Clause 2.0 (VI) page
	The new network technology	interface required for	34
	provided at hub should be	integration with other satellite	
	capable to integrate with	and terrestrial networks	
	other satellite and terrestrial		
	networks		
35.	Appendix 2	M/s TCIL	
	Section 1	Please clarify whether the	
	Clause 2.2	NMS envisaged in this tender	
	Page 36 of OTE	pertains to only Baseband	
	Existing Clause	NMS. There is no requirement	Decision of MHA.
	NMS feature	for an umbrella NMS for	Refer clause 2.0(IV) page
	NMS must be capable of	monitoring and control of RF	33
	monitoring all the	and other equipment's	
	subsystems at the hub as	installed at HUB.	
	well as the remote VSATs.	M/s BEL	
		It is understood that NMS shall	
		be capable of monitoring Hub	
		baseband system along with	
		Remote Baseband System	
		(Satellite Modem). It shall not	
		monitor the UPS & other	
		system. Please confirm & clarify.	
36.	Appendix 2	M/s BEL	Decision of MHA.
	Section 1	It is understood that	
	Clause 2.4	Messaging server hardware to	No Clarification Required
	Page 38 of OTE	be provisioned for 3000 users	-
	Existing Clause	with 1 GB space for each user	
	The messaging server should	from Day 1. Please confirm &	
	be scalable and should be	clarify.	
	able to support to at least	·	
	3000 users with a space of 1		
	GB to each user.		
			

37.	Appendix 2		
	Section 1 Clause 2.5.1 Page 39 of OTE Existing Clause Output of logs generated by call manager should be exported /imported in excel, word, text format	M/s CISCO Please change it to "Output of logs generated by call manager should be exported /imported in excel/ word/text format/PDF/CSV" Multiple leading OEMs support multiple formats like PDF, CSV as well. Hence, in order to ensure leading OEMs are also able to participate, requesting to change the clause accordingly please.	Decision of MHA. Tender Condition Persists
38.	Appendix 2 Section 1 Clause 2.5.9 Page 39 of OTE Existing Clause Recording to be access through double secure logins and can be replayed on any open standard player.	M/s CISCO Pls. confirm if you are looking for recording of voice calls or Call detailed records.	Decision of MHA. Refer clause 2.5.8 page 39
39.	Appendix 2 Section 1 Clause 2.5.13 Page 39 of OTE Existing Clause Capable of limiting total bandwidth usage and set maximum per call bandwidth usage with automatic downspeeding if call exceeds percall maximum	M/s CISCO Request you change this to "Capable of limiting total bandwidth usage and set maximum per call bandwidth" From the pre-bid meeting we understand this is the requirement, Hence, requesting to change the clause accordingly.	Decision of MHA. Tender Condition Persists
40.	Appendix 2 Section 1 Clause 2.6.3 Page 39 of OTE Existing Clause	M/s POLYCOM As Video Server has been asked for communication over IP Network only, and there is	Decision of MHA. Refer Clause 2.0 (IX) page 34



	The Video Server should be compatible with SIP protocol and conform to TEC-IR in this regard.	no requirement for connectivity on PSTN, hence TEC-IR is not required. TEC-IR is required for Telephony/PSTN network.	
41.	Appendix 2 Section 1 Clause 2.5.12 Page 39 of OTE Existing Clause Registration of SIP aliases and services. Support at least 10000 registered devices.	M/s BEL It is understood that Call Manager hardware should be able to support 10000 registered devices. Please confirm the nos. of software licenses to be provisioned initially to support registered devices.	Decision of MHA. Tender Condition Persists
42.	Appendix 2 Section 1 Clause 2.6.3 Page 39 of OTE Existing Clause The Video Server should be compatible with SIP protocol and conform to TEC-IR in this regard.	M/s Millennium As Video Server has been asked for communication over IP Network only, and there is no requirement for connectivity on PSTN, hence TEC-IR is not required. TEC-IR is required for Telephony/PSTN network.	Decision of MHA. Refer Clause 2.0 (IX) page 34
43.	Appendix 2 Section 1 Clause 4 Page 41 of OTE Existing Clause SSPA 750W SOLID STATE POWER AMPLIFIER (SSPA) (1+1) / Travelling Wave Tube Amplifier (TWTA) Hot standby Configuration to cater to the Technical requirements mentioned above with a scope for augmenting the Network to Multi Transponder	M/s TCIL Please clarify whether the SSPA required shall be outdoor or indoor mounted. M/s BEL It is understood the SSPA, Up converter & Down converter are required for indoor application.	Decision of MHA. Refer Clause 2.0 (i) page 33



44.	environment, Preferably to the extent of twice of the requirements being proposed. The proposed HPA with the auto change over switch is to be operated in C Band. SSPA Amplifier must comply the latest applicable TEC IR. Appendix 2 Section 1		Decision of MHA.
	Clause 4.6.3 Page 42of OTE Existing Clause NMS (Hardware & Software) along with Heavy Duty printer In 1:1 Redundancy for 24x7 operation.	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Monochrome Laser, Print Speed: Minimum 45 PPM, Paper Size: A4 & A3, Connectivity:
45.	Appendix 2 Section 1 Clause 4.6.4 Page 42 of OTE Existing Clause Band of operation - C Band	M/s BEL ,M/s ADTL It is understood that Band of operation of Baseband system shall be either IF or L Band. Please clarify.	Decision of MHA. IF or L Band. However bidder must ensure integration of existing baseband at IF level with the New/Proposed baseband at IF/L Band level
46.	Appendix 2 Section 1 Clause 4.6.1 Page 42of OTE Existing Clause Out Routes Modems in 1:1 Redundancy	M/s HUGHES Kindly request this specification to be made N:1 to allow more OEM participation	Decision of MHA. Tender Condition Persists
47.	Appendix 2 Section 1 Clause 4.6.2 Page 42of OTE	M/s HUGHES The in-route demodulator requirement can be met with less than 5 demods and hence	Decision of MHA. Tender Condition Persists



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	Existing Clause	request you to kindly amend	
	Inroutes demodulators in	this specification as 4:2 which	
	5:1 Redundancy or better	will be a better specification	
		compared to 5:1	
48.	Appendix 2	M/s TECHNOSAT &	Decision of MHA.
	Section 1	M/s TCIL	Network is to be
	Clause 4.6.2	Demodulators support	configured with 1
	Page 42 of OTE	multiple inbounds, please	Outroute Configurable
	Existing Clause	clarify number of	from 8 Mbps to 45 Mbps
	Inroute Demodulators in 5:1	demodulators and number of	and 12 Inroutes
	Redundancy or better		
	Redditioners of better		Configurable up to 2
		capacity	Mbps.
49.	Appendix 2		
	Section 1		
	Clause 4.6.4(13)		
	Page 43 of OTE	M/s HUGHES	Decision of MHA.
	Existing Clause	L-Band Interface to be allow as	IF or L Band. However
	Return Link: IFL Interface: IFL	latest technology basebands	bidder must ensure
	cable of 150 feet or more. It		
		are coming with L-Band	integration of existing
	Should meet the Network	Interface only.	baseband at IF level with
	requirement to interconnect		the New/Proposed
	the Hardware's with minimal		baseband at IF/L Band
	losses.		level.
50.	Appendix 2		Decision of MHA.
	Section 1		Amendment:
	Clause 4.6.4	M/s HUGHES	For:
	Page 43 of OTE	Typographical error: Shall be	Existing entries
!	Existing Clause	DVB-S2. Kindly rectify.	Read:
	Air interface DBV-S2 with	DVB-32. Kilidiy rectily.	
	ACM		DBV-S2 May be read as DVB-S2
51.	Appendix 2		J + J J Z
	Section 1		
	Clause 4.6.4	M/s HUGHES	Decision of MHA.
	Page 43 of OTE	BPSK is compatible with older	Tender Condition Persists
	Existing Clause	PAMA based systems. For	
	Forward Link: Modulation:	most current DAMA systems	
	BPSK, QPSK, 8-PSK or better	Modulation offered is QPSK,	
	industry standard scheme to	8PSK or better since it offers	
	meet the requirement.	better spectral efficiencies	
	meet the requirement.	than BPSK. Kindly modify	-
		man bi Sk. Kiliuly Hibully	
	<u> </u>		



52.	Appendix 2	M/s BECIL	Decision of MHA.
	Section 1	M/s TCIL & M/s GILAT	No Clarification Required
	Clause 4.6.4	Since the proposed network is	
	Page 43 of OTE	based on DVB-S2 standard	
	Existing Clause	where the "Mbps" keeps on	
	Forward Channel Data Rate:	varying based on the network	
	Min 1Mbps and maximum	conditions which would also	
]	upto 45 Mbps or better.	vary depending upon no. of	
		other factors, such as the	
		Satellite, MODCOD used,	
		coding used etc.,	
		So to keep everybody at the	
		same level we suggest to	
		specify outroute capacity in	
		terms of Mbps.	
		We suggest to specify	
		"Forward channel capability	
		from 1.5 Mbps upto 30 Mbps	
		or better". 30 Mbps is	
		sufficient enough to cover full	
		36 MHz transponder.	
		•	
53.	Appendix 2	M/s BECIL, M/s TCIL	Decision of MHA.
	Section 1	M/s GILAT	
	Clause 4.6.4	We request POLNET to clearly	Network is to be
	Page 43 of OTE	specify the Capacity of the	configured with 1 out
	Existing Clause	Inbound channels required	route Configurable from
	Return link Data Rate: Bidder	(No. of Inbound channels	8 Mbps to 45 Mbps and 12
	to suggest suitable data rate	required, Size of each Inbound	In routes Configurable up
	to match Forward Link Data	channel in terms of Mbps) in	to 2 Mbps .
	rate.	order to avoid any mis-	
		interpretation and to keep	
		everybody at the same level.	
54.	Appendix 2		
	Section 1	M/s BECIL,	Decision of MHA.
	Clause 4.6.4	M/s TECHNOSAT	Refer clause 2.0(V) page
	Page 43 of OTE	M/s TCIL	34
	Existing Clause	M/s BEL	
		M/s GILAT	
	Environmental	•This seems to be Typo Error.	
	Environmental Specifications:	This seems to be Typo Error.We request to change the	:



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	Temperature: -10deg.C to 30deg.C	Operating Temperature to "0°C to 30°C".	
55.	Appendix 2 Section 1 Clause 4.10.2 Page 44 of OTE Existing Clause At star location bidder has to offer equipment for video conferencing HD quality with 5 concurrent sites	M/s CISCO At star location bidder has to offer equipment for video conferencing HD quality with 4 concurrent sites. From the pre-bid meeting, we understand that same is the requirement. Kindly confirm on the same.	Decision of MHA. Initiator should be able to conference with 4 sites.
56.	Appendix 2 Section 1 Clause 4.10.1 Page 44 of OTE Existing Clause At Hub bidder has to offer equipment for video conferencing HD quality with 40 concurrent sites	M/s Polycom M/s Millennium Please clarify the HD Resolution - HD720p30fps or HD1080p30fps. MCU will be supplied accordingly We request the authority to consider HD 1080p30fps resolution on MCU for better Video Quality and clarity.	Decision of MHA . Tender Condition Persists
57.	Appendix 2 Section 1 Clause 4.10.4 Page 44 of OTE Existing Clause Standards And Protocol: H.263, H.264 etc. or better	M/s Polycom M/s Millennium We request the authority to consider H.264 high Profile/H.265 as mandatory protocols H.264 High Profile/H.265 are the latest Video Compression Protocols, which reduce the requirement of Bandwidth by up to 50%. We request this feature should be part of star & Hub MCU as well as all the endpoints	Decision of MHA. Tender Condition Persists
58.	Appendix 2		



	Section 1	M/s Polycom	Decision of MHA.
	Clause 4.10.4	M/s Millennium	Tender Condition Persists
	Page 44 of OTE	We request the authority to	Tender Condition Persists
	Existing Clause	consider resolution up to Full	
	Resolution: The system	HD 1080p with 60 fps on the	
	should support video	endpoints Full HD 1080p 60	
	resolution from4CIF	fps is the highest resolution	
	(Common Intermediate	supported by endpoints and is	
	format), VGA,SVGA, 720P,	available with all OEMs, hence	
	1080p @ 15 fps. The PC	we request the authority to	
	resolution should be 1080P.	consider the latest product	
	resolution should belood.	with highest resolution.	
		with highest resolution.	
59.	Appendix 2		
	Section 1	M/s Polycom	Decision of MHA.
	Clause 4.10.4	M/s Millennium	Tender Condition Persists
	Page 44 of OTE	We request the authority to	
	Existing Clause	consider resolution with	
	Frame Rate: Minimum 15 fps	minimum 60 fps on the	
	or better	endpoints 60 fps is the	
		highest frame rate supported	
		by endpoints and is available	
		with all OEMs, hence we	
		request the authority to	
		consider the latest product	
		with highest frame rate.	
60.	Appendix 2	M/s TCIL	Clarification by MHA.
	Section 1	It is requested to kindly	Refer Clause 4.12 page
	Clause 4.12	Specify VAH for the required	45
	Page 45 of OTE	backup i.e. 30 minutes as this	
	Existing Clause	will help in bringing all vendors	
	UPS: 5 KVA	to uniform level.	
	Battery Backup - 30 Minutes	Also, it is requested to kindly	
	on full rated load	specify detailed technical	
		specification for 5 KVA UPS.	
		Whether 4 modules are	
		mandatorily to be catered to	
		or bidder can propose better	
		configuration	
61.	Appendix 2	M/s CISCO	Decision of MHA.
	Section 1	M/s POLYCOM	Amendment:
	Clause 4.11.1	M/s Millennium	For:
	Page 45of OTE	3.5" or more monochrome IP	Existing entries
	Existing Clause	Phone We understand that	Read:

	3.5"Colour LCD	a video endpoint is at is being asked at each and every location, and the IP Phone would only be utilized for the Calling/Voice functionality. Hence, requesting to please change it to monochrome level IP Phone	Minimum 3.5" Color Display
62.	Appendix 2	M/s CISCO/	
	Section 1	M/s Millennium	
	Clause 4.11.1	G.711 ,G,723, G.728, G.729	
	Page 45 of OTE	These are the latest standards	
		which are supported by all	
	Existing Clause	the leading OEMs. Hence,	
1	Codec	requesting to change the	
	MPEG4/SP ,MP3, G.711 (A-	same please	Clarification by MHA.
	Law and μ-law) ,G.711 ,G.726		
	(16/24/32/40 kbps) ,G.729,	M/s POLYCOM	Tender Condition Persists
	G.729A, G.726-32 etc.	Codecs: G.711 (A-Law and µ-law), G.711, G.729/G.729AB etc. MPEG4/SP is a Video Compression standard and Is not supported by IP Phones, hence we request the authority to please remove the same.	
		G.726 (16/24/32/40 kbps), G.726-32 are specific to one OEM and is not widely supported. Hence we request the authority to consider generic Audio Standards and remove them. G.729AB is a subset of G.729, hence we request the authority to consider it as an option along with G.729.	
63.	Appendix 2 Section 1		
	Clause 4.11.1	M/s CISCO	Decision of MHA.
	Page 45 of OTE	Requesting to please confirm	
	Existing Clause	on the power availability for the IP Phones, accordingly the	Tender Condition Persists



	PoE (Power over Ethernet) or 230VAC +/- 10%	Power or PoE readiness would be proposed. In case PoE power is to be utilized for the IP Phone power up, bidder needs to factor the PoE switch at each location. Kindly confirm on the same. In case, RAW power for IP Phones would be available, power adaptor needs to be positioned by the bidder. Kindly confirm on the requirement.	
64.	Appendix 2 Section 1 Clause 4.10(4) Page 45 of OTE Existing Clause Camera 10x Zoom optical or better.	M/s POLYCOM/ M/s Millennium We request to change it to 12x Zoom optical or better With higher optical zoom, farthest participant can be captured with better quality.	Decision of MHA. Tender Condition Persists
65.	Appendix 2 Section 1 Clause 4.10(4) Page 45 of OTE Existing Clause Camera 2 x 360° voice pickup microphone.	M/s POLYCOM/ M/s Millennium We request to consider support of at least 4 mics, however 2 can be supplied day one More microphones may be required in a conference room for better coverage of the participants. Hence support for the same should be considered.	Decision of MHA. Tender Condition Persists
66.	Appendix 2 Section 1 Clause 4.12.1 Page 45 of OTE Existing Clause Modular UPS in fail safe mode with a common output bus, each module of 5KVA	M/s BEL It is understood that only 4 Nos. of 5 KVA UPS modules are required and no	Decision of MHA. Refer Clause 4.12 Page 45



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	with independent battery	additional module to be	
	bank with total no. of	provisioned for redundancy.	
	minimum 4 modules. UPS		
	should share the load in		
	parallel and Hot swappable		
	configuration. UPS is meant		
	for supporting all the power		
	requirements of the Hub and		
	its peripheral equipment's.		
	Bidder <i>shall</i> propose a better		
	option if any in case of power		
	requirement and		
	redundancy.		
67.	Appendix 2		
	Section 1		
	Clause 4.14		
	Page 47 of OTE		
	Existing Clause		Decision of MHA.
	Measuring and Monitoring		No Clarification Required
	Instrument and Tool Kit for	M/s TCIL / M/s BEL/	
	HUB:-	M/s ADTL	
	Bidder shall propose	Please clarify the requirement	
	appropriate real time video,	of the monitoring tool.	
	voice and data call	or the monitoring tool.	
	monitoring devices with		
	details specifications and		
	feature		
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68.	Appendix 2		
	Section 1		Decision of MHA.
	Clause 4.17		Amendment:
	Page 48 of OTE	M/s BECIL / M/s BEL	For:
	Existing Clause	Any limitations of number of	Existing entries
	05 Fly Away VSATs in C band	boxes and weight for the	Read:
	operation within 110 VSATs	Flyaway Terminals.	The Following may be
	along with HUB equipment.		added to the Clause 4.17
	The Fly Away VSAT system		
	should be highly portable,		I. Antenna Size 1.2 M
	compact, light-weight, and		(Max), Entire system
	easily assemblable in short		must be portable by road
	time with minimum		, rail or air.
	manpower. The antenna		II. The entire system
	reflector should be foldable /		must be packed in 4
	segmented in 2 or 4 piece in		boxes.
	light weight material like		DOACS.
	ngit weight material like		



	glass fiber reinforced with compact pedestal. The system should have seamless connectivity of all services of the network with other terminals and system should operate on mains/battery		III. Should be easily be deployed by two person in less than 15 Minutes. IV. Total weight of the system should not exceed 50 Kg excluding accessories. V. Tracking Auto. VI. BUC size as per the Link Engineering to meet the Network requirements.
69.	Appendix 2 Section 1 Clause 5.2.2 Page 49 of OTE Existing Clause Radio Frequency Transceiver (RFT) / Block Up Convertor(BUC) RF O/P Power: 5/10W Power Output Stability: 0.5dB or better	M/s BECIL / M/s TCIL We request to change this clause to "2 dB or better" This will not affect the VSAT performance and is sufficient for satisfactory VSAT operation without any operational issues. M/s BEL Please clarify the quantity of 5W & 10W BUC separately. as it is not mentioned at Section II / Page No. 54-56 It is understood that RF Power of 5W or 10W is at P1 dB Please confirm & clarify.	Decision of MHA. BUC / RFT : 10 Watt
70.	Appendix 2 Section 1 Clause 5.2.2 Page 49 of OTE Existing Clause Radio Frequency Transceiver (RFT) / Block Up Convertor(BUC) RFT / BUC to cater to the Technical requirements mentioned above with a scope for augmenting to the extent of twice of the	M/s BECIL What is this requirement, please provide details.	Decision of MHA. No Clarification Required



	requirements being proposed. The proposed RFT / BUC should conform to the statutory guidelines of Government of India.		
71.	Appendix 2 Section 1 Clause 5.2.2 Page 49 of OTE Existing Clause RFT / BUC VSWR: 1.25:1	M/s BECIL / M/s TCIL / M/s GILAT We request to change the VSWR requirements for 20W BUC to "2.5:1"	Decision of MHA. Amendment: For: Existing entries Read: VSWR for RFT: = 1.25:1 and for BUC: 2.5:1
72.	Appendix 2 Section 1 Clause 5.3.2 Page 49 of OTE Existing Clause Low Noise Block (LNB) LNB: VSWR: 1.25:1	M/s BECIL / M/s TCIL / M/s GILAT We request to change the VSWR requirements for LNB to "2.5:1" This will not affect the VSAT performance and is sufficient for satisfactory VSAT operation without any operational issues	Decision of MHA. VSWR for RFT: = 1.25:1 and for BUC: 2.5:1
73.	Appendix 2 Section 1 Clause 5.4.2(2) Page 50 of OTE Existing Clause Modulation VSAT Modem: Modulation: BPSK, QPSK, 8-PSK or better industry standard scheme to meet the requirement	M/s HUGHES BPSK is compatible with older PAMA based systems . For most current DAMA systems. Modulation offered is QPSK, 8PSK or better since it offers better spectral efficiencies than BPSK. Kindly modify	Decision of MHA. Tender Condition Persists
74.	Appendix 2 Section 1 Clause 5.4.2(9) Page 50 of OTE Existing Clause Physical Interface No. of Ports : Minimum two	M/s BECIL / M/s GILAT Please clarify that the VSAT modem needs to have minimum "One" LAN Port. M/s TECHNOSAT/ M/s TCIL	Decision of MHA. Minimum 04 LAN Port (RJ 45) to be provided either inbuilt or through External Switch.



	Ethernet port - LAN RJ45 one Standard Configuration port	We recommend to have minimum 8 port switch at each site because each remote location shall support Voice, Video and other services & with switch at each site, remote modem with single Ethernet port shall be enough. Also latest VSAT modems support web based configuration via Ethernet port so configuration port shall not be mandatory. Please clarify.	
75.	Appendix 2 Section 1 Clause 5.4.2(9) Page 50 of OTE Existing Clause Physical Interface Port Speeds: 10/100 Mbps 9.6 Kbps for USB	M/s BECIL / M/s TCIL / M/s GILAT There is no USB interface required in the VSAT modem, So We request to delete "9.6 Kbps for USB" from this clause.	Decision of MHA. USB port may be treated as optional.
76.	Appendix 2 Section 1 Clause 5.4.2(5) Page 50 of OTE Existing Clause Coding: 1/2, 2/3, 4/5 or any other efficient code with LDPC	M/s TECHNOSAT / M/s TCIL Inbound coding better than LDPC are available so it should be amended as LDPC or better than LDPC coding for inbound should be provided	Decision of MHA. Amendment: For: Existing entries Read: The following may be added: Coding: 1/2, 2/3, 4/5 or any other efficient code with LDPC or any better Industry standard scheme to meet the requirement.
77.	Appendix 2 Section 1 Clause 5.8.1(1) Page 51 of OTE Existing Clause	M/s POLYCOM / M/s Millennium Display:2.5"Color/Grey Scale	Decision of MHA. Minimum 3.5" Colour
		LCD As the phone is	Display



	IP Phone Display: 3.5" Color LCD	required just for Audio Telephony, hence bigger screen size or color display are not required. Hence we request authority to consider 2.5" Greyscale display, which will also reduce the cost	
78.	Appendix 2 Section 1 Clause 5.8.1(3) Page 51 of OTE Existing Clause IP Phone Codecs: MPEG4/SP ,MP3, G.711 (A-Law and μ-law) ,G.711 ,G.726 (16/24/32/40 kbps) ,G.729, G.729A, G.726-32 etc.	M/s POLYCOM M/s Millennium Codecs: G.711 (A-Law and μ-law), G.711, G.729/G.729AB etc. MPEG4/SP is a Video Compression standard and Is not supported by IP Phones, hence we request the authority to please remove the same.	Decision of MHA. Tender Condition Persists
79.	Appendix 2 Section 1 Clause 5.9.1(1B) Page 51 of OTE Existing Clause Standards And Protocol: H.263, H.264 etc. or better	M/s POLYCOM We request the authority to consider H.264 high Profile/H.265 as mandatory protocols H.264 High Profile/H.265 are the latest Video Compression Protocols, which reduce the requirement of Bandwidth by upto 50%. We request this feature should be part of star & Hub MCU as well as all the endpoints.	Clarification by MHA. Tender Condition Persists
80.	Appendix 2 Section 1 Clause 5.9.1(1C) Page 51 of OTE Existing Clause The system should support video resolution from4CIF (Common Intermediate	M/s POLYCOM M/s Millennium We request the authority to consider resolution upto Full HD 1080p with 60 fps on the endpoints Full HD 1080p	Decision of MHA. Tender Condition Persists



	format), VGA, SVGA, 720P, 1080p @ 15 fps. The PC resolution should be1080P.	60 fps is the highest resolution supported by endpoints and is available with all OEMs, hence we request the authority to consider the latest product with highest resolution.	
82.	Appendix 2 Section 1 Clause 5.9.1(1D) Page 51 of OTE Existing Clause Frame Rate Minimum 15 fps or better	M/s POLYCOM M/s Millennium We request the authority to consider resolution with minimum 60 fps on the endpoints 60 fps is the highest frame rate supported by endpoints and is available with all OEMs, hence we request the authority to consider the latest product with highest frame rate.	Decision of MHA. Tender Condition Persists
82.	Appendix 2 Section 1 Clause 5.9.1(4G) Page 52 of OTE Existing Clause Camera 10x Zoom optical or better.	M/s POLYCOM M/s Millennium We request to change it to 12x Zoom optical or better With higher optical zoom, farthest participant can be captured with better quality.	Decision of MHA. Tender Condition Persists
83.	Appendix 2 Section 1 Clause 5.9.1(4l) Page 52 of OTE Existing Clause Camera 2 x 360° voice pickup microphone.	M/s POLYCOM M/s Millennium We request to consider support of at least 4 mics, however 2 can be supplied day one More microphones may be required in a conference room for better coverage of the participants. Hence support for the same should be considered.	Decision of MHA. Tender Condition Persists

84.	Appendix 2 Section 1 Clause 5.9.1(5a) Page 53 of OTE Existing Clause The MCU must be provided with all the necessary accessories to integrate system in Industrial Standard Rack.	M/s POLYCOM M/s Millennium In our case Multiparty upto 5 party is supported by Video Conferencing Endpoint itself and there is no need for a separate rack mountable MCU. Hence The Rack Mounted MCU should be supplied only by OEMs who do not support 5 Party MCU on their endpoints	Decision of MHA. The solution may be either Hardware or Software based. Rest Tender Condition Persists.
85.	Appendix 2 Section 1 Clause 5.9.1(5b) Page 53 of OTE Existing Clause The MCU should be capable of handling minimum 5 party video conference as per open standards. Should have provision for recording the conferencing and archiving with Date and Time Stamping for a finite period	M/s POLYCOM M/s Millennium Date and Time Stamping is not supported by any Recording Device. We request the authority to remove the Date and Time Stamping from the clause.	Decision of MHA. Tender Condition Persists
86. 87.	Appendix 2 Section 2 Page 54 of OTE Existing Clause Radio Frequency Transceiver Appendix 2 Section 2 (A) Srl no. 8	M/s TCIL Please specify the quantity required for 5W and 10W BUC. M/s HUGHES / M/s TCIL	Decision of MHA. BUC / RFT : 10 Watt Decision of MHA.
	Page 54 of OTE Existing Clause Integrated Single NMS (Both Hardware & Software) For both Star & Mesh Network in Hot Redundancy	M/s BEL/TECHNOSAT Since the requirement is for Complete Star Network, Request you to kindly amend this requirement to Star Only in place of Star and Mesh Network.	Amendment: For: Existing entries Read: Integrated Single NMS (Both Hardware & Software) For Star Network in Hot Redundancy



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88.	Appendix 2 Section 2 (B) Srl no. 10 Page 55 of OTE Existing Clause Multi Control Unit (MCU) for handling 05 Party Video Conferencing - 40 Nos	M/s POLYCOM M/s Millennium Please clarify - in case the endpoint itself supports 5 party conference, so the endpoints at 40 locations need to be supplied with 5 party conferencing option. In this case there will be no physical MCU present at location, but the license enabled on the Endpoint.	Software based. Rest Tender Condition
89.	Appendix 2 Section 2 Page 55 of OTE Existing Clause Schedule of Requirements(B)	M/s BEL The list of items mentioned here are only for 105 nos. of static VSAT sites. No deliverables (Modem, BUC, LNB, data Terminal, UPS etc) are catered for fly away terminal. Please clarify.	Decision of MHA. Tender Condition Persists
90.	Additional Clause	M/s CISCO Request you to add 2 Lines in the Phone To ensure the detailing like Caller ID, Directory numbers etc. are visible on the IP Phone screen, kindly elaborate on the number of lines support required on the IP Phone. The recommendations are 2 lines.	Decision of MHA. Tender Condition Persists
91.	Additional Clause	M/s CISCO Request you to add IPV4 and IPV6 From the functional requirement, we understand that all the IP enabled devices have to be ipv4 and ipv6 ready. Kindly confirm the same for IP Phone as well.	Decision of MHA. Tender Condition Persists



92.	Additional Clause	M/s CISCO	Decision of MHA.
		Video conferencing endpoint and MCU should be from same OEM To ensure seamless integration between the endpoint and MCU, and to ease O&M, this clause should be a mandatory ask.	Tender Condition Persists
93.	Additional Clause	M/s CISCO The system should be based on open standards and codec. Camera should have PTZ control facility with a Omni directional MIC, remote control, cable and power supply etc. To ensure seamless integration between the endpoint and MCU, and to ease O&M, this clause should be a mandatory ask.	Decision of MHA. Refer Clause 2.0(I) page 33
94.	Additional Clause	M/s CISCO The camera, codec and Microphone should be from same OEM To ensure seamless integration between the endpoint and MCU, and to ease O&M, this clause should be a mandatory ask.	Decision of MHA. Refer Clause 2.0(I) page 33
95.	Additional Clause	M/s CISCO Requesting to please add "All the proposed Networking components at the HUB should be proposed in Redundancy (1+1)"	Decision of MHA. Tender Condition Persists
96.	Additional Clause IMPORTANT INSTRUCTIONS TO THE TENDERER	M/s POLYCOM M/s Millennium	Decision of MHA. Tender Condition Persists



For Video Conferencing Equipment's - we request the authority to consider "The OEM of the Video Conferencing equipment should be present in India for last 10 years" As this requirement is for Prestigious Project, we request the authority to consider OEM with 10 year presence in India. 97. Annexure-IV, special conditions of the tender enquiry Clause 3.1 and Appendix-2, M/s TCIL Decision of MHA. **Training** Requirements, M/s TECHNOSTAT No Clarification Required Clause 3.0 We understand that same Page 23 & 40 of OTE team of 15 officials shall be **Existing Clause** responsible for administration **Training** of program & Management as well as operation & management of Operation & first level HUB: Maintenance of Hub so one (i) System Administration training of Operation and management management covering (i) and consignee's location i.e. at (ii) both shall be enough. Hub site to sufficient Please clarify numbers of officials i.e. two batches each of 15 officials. (ii) Operation and first level Maintenance at Hub 98. Appendix 2 M/s TECHNOSTAT Decision of MHA. Section 1 M/s TCIL Amendment: Clause 2(VIII) & DVB-S2/DVB-S2x outbound For: Clause 2.2.7 and MF-TDMA does not **Existing entries** at Page 34 & at 37 of OTE support PAMA or DAMA Read: technology however Referred clauses may be **Existing Clause** requirements as indicated in treated as deleted. Hub should have facility to 2.1.5 and 2.1.6 like bandwidth configure dynamically the demand, committed video/voice/data link information rate, constant in PAMA or DMA bandwidth allocation, sticky per CIR, application wise



	requirement from Point to point or point to Multi-point	bandwidth etc which are part of latest QoS & shall provide flexibility to allocate bandwidth and communication link as per requirement. Please clarify	
99.	Appendix 2 Section 1 Clause 2.0, Network at page 34 Clause: 2.1, Baseband Equipment And Clause 4.6 Existing Clause Each in-route channel may be configurable upto 2 Mbps in selectable steps and outroute channel from 2 Mbps upto 45 Mbps or better without any change/addition in hardware. Forward Link: Data Rate: Min 1 Mbps and maximum upto 45 Mbps or better	M/s TCIL latest platform DVB-S2x support higher symbol rate upto 110 Mbps and higher MODCODs upto 256 APSK to support upto 500 Mbps at outbound & more FEC rates than DVB-S2 to provide efficient network however as DVB-S2x designed for larger outbound so lower data rate supported with DVB-S2x is 5 Mbps only (i.e. 4 Mbps with lowest MODCOD). We understand that POLNET network require larger outbound than 5 Mbps so we request to change the minimum requirements from 2 Mbps tp to 5Mbps to enable bidders to offer latest DVB-S2x platform also.	Decision of MHA. Network is to be configured with 1 Out route Configurable from 8 Mbps to 45 Mbps and 12 Inroutes Configurable up to 2 Mbps.
100.	Additional Clause	M/s BEL Please confirm the Input & Output frequency of Hub Baseband System (IF or L Band)	Decision of MHA. IF or L Band
101.	Additional Clause	M/s CISCO Request you to add XML support on phones. To ensure that the text based applications are accessible by	Decision of MHA. Tender Condition Persists



		the proposed ID Dhone VMI	T
		the proposed IP Phone, XML support is needed.	
102.	Additional Clause	M/s CISCO Request you to add that IP Phones and Call Manager SIP PBX should be from same OEM To ensure seamless integration between the IP Phones and Call Manager SIP PBX, and to ease O&M, this clause should be a mandatory ask.	Decision of MHA. Refer Clause 2.0(I) page 33
103.	Additional Clause	M/s CISCO Requesting to add the clause "The networking components should be a leader in the Latest Gartner Reports for the respective products"	Decision of MHA. Tender Condition Persists
104.	Additional Clause	M/s CISCO To ensure maximum uptime, requesting to ask for PoE switches at each location. Please add the clause "All the locations should have PoE+ switches, to power on the Camera's and other components"	Decision of MHA. Tender Condition Persists
105.	Additional Clause	M/s BEL As all the indoor systems to be deployed all remote & Hub sites are COTS system, It is understood that environmentally controlled room along with necessary Earthing and Lightning Protection system shall be provided by user. Please confirm & clarify.	Decision of MHA. Any Additional Equipment (*Hardware And Software) may be offered to meet the Network Requirement. The same may be included in BOQ.

106.	Additional Clause	Clarification sought by all	Decision of MHA.
2001		Firms during Pre-Bid Meeting	The current GSAT-17
		To provide the current	satellite parameters are
		satellite parameters.	as under.
		Satemet parameters.	(1) Orbital slot: 93.5
			degree east.
1			(2) EIRP in 36 MHz (EoC)
			(under single carrier
			saturation): 39-42 dBW.
			(3) G/T (EoC): (-) 4dB/K.
			(4) Operational SFD (at
			current OBA setting):
			(-)90± 2dBw/sqm.
			(5) Input/output back-off
			1
			for multicarrier operation:
			2.5dB/1.5dB.
			(6) Up link frequency
			range/Polarization: C-
			Band linear Vertical.
			(7) Down link frequency
			range/Polarization: C-
			Band linear Horizontal.
	TECHNO COMMERCIAL POIN	TS	l
SN	Ref. of Para in OTE	Clarification Sought by Rep.	Changes agreed/Not
		of firms	agreed by
			MHA/Amendment in GTE
107.	Appendix-22	M/s HUGHES	Decision of MHA.
	P-86 to 90 of TE.	GST Clause to be included	Provision of GST has
	CAMC Contract for Polnet		already been catered in
	Hub		price Bid Annexure 22 is a
			format for CAMC contract.
			While signing the same all
			components of price bid
			including GST will be
			incorporated in Annexure
			22. Hence, No change
			required at this stage
108.	Annexure-2,		
	Clause 2.1(ii) B		
	at P-7 of OTE	M/S TCIL	Decision of MHA.
	Existing Clause		
			Tender Condition Persists



	For this tender, OEM (Original Equipment Manufacturer) means Original equipment manufacturer of VSAT equipment. Indian Agents on behalf of the OEM or the OEM itself can bid but both cannot bid simultaneously.	Please confirm that this clause applies for Baseband OEM only. Please confirm whether the OEM for equipment other than baseband system can supply to multiple Bidders/SI.	
	Annexure-II, Clause 2(v) at P-7 of OTE Existing Clause Bidders (OEMs) cannot submit more than one bid/offer through more than One Sole Agent.	M/S TCIL & M/S GILAT Please confirm if it means One OEM-One bidder. Can One OEM (VSATs) bid with more than one Prime bidder?	Decision of MHA. Tender Condition Persists
	similar nature each having	M/S TCIL Satcom/VSAT projects are not a regular feature in India. Once a satcom network is established, it runs for a longer duration. Hence, five year period for such big turnkey projects is less. There are very few projects in satcom/VSAT that come up in a period of Five years. It is requested to change the clause as: "Bidder must have successfully completed minimum two projects of similar nature each valuing not less than 10Cr. in last ten years."	Comments of Proc Wing:- Tender Condition Persists
	Annexure-II Clause 2(j) at P-10 of OTE	M/S BECIL PSU should be exempted from paying EMD irrespective of	Decision of MHA. Tender Condition Persists



		T	
	Public sector undertakings/ state undertakings or central/state owned companies are not exempted from the payment of earnest money unless registered with NSIC.	getting registered with DGS & D for any product is a herculean task and this being a turnkey project it is not clear as under which category the registration with DGS & D should be filed. DGS & D norms should be avoided as they are now obsolete under new dynamic market condition and GST regime.	
112.	ANNEXURE – III, Clause 5 At P-17 of OTE Existing Clause Risk Purchase: In the event of a contract being cancelled for any breach committed and the purchaser effecting re-purchase of the stores at the risk and the cost of the contractor, the purchaser is not bound to accept the lower offer of Benami or allied or sister concern of the contractor.	M/s HUGHES Request you to kindly clarify this clause.	Decision of MHA. Tender Condition Persists
113.	ANNEXURE – III, Clause 6 at P-17 of OTE Existing Clause Liquidated Damages (LD): (i) If the contractor fails to deliver the stores or any instalment thereof within the period fixed for such delivery or at any time repudiates the contract before the expiring of such period the purchaser will recover from the contractor liquidity damages including administrative expenses and not by way of penalty a sum	M/s HUGHES We would request you to add the term 'due to reasons solely attributable to the Contractor' in this clause	Decision of MHA. Tender Condition Persists



	equivalent to 0.5 (Half) % of		
	the price of any portion of		
	stores delivered late, for		
	each week or part thereof of		
	delay provided that the total		
	damages so claimed shall not		
	exceed 10% of the total		
	contract price. (ii) In case of		
	any defects in supply or		
	manufacturing or not		
	conforming to technical		
	specifications, observed		
	during survey at consignee's		
	locations or later during the		
	warranty period, seller will		
	be liable to replace the		
	defective store at their cost.		
114.	ANNEXURE – III,	M/s HUGHES	Decision of MHA.
	Clause 8	We would request you to add	
	at P-17 of OTE	the term 'due to reasons solely	Tender Condition Persists
	Existing Clause	attributable to the Bidder' in	
	PERFORMANCE SECURITY:	this clause.	
	Successful tenderer will have		
	to submit performance bond		
	@ 10% of contract value		
	within 15 days of issue of		
	Award of contract (A/T) for		
	due performance of the		
	contract valid beyond 180		
	days of		
	warrantee/Guarantee		
	period and CAMC obligations		
	for 10 years in shape of the		
	Bank Guarantee in the		
	required proforma. The		
	performance guarantee will		
	come into force after the		
	installation and commission.		
	Firm, on their own will have		
	to direct their bankers to		
	extend the performance		
	lbond to be velid till		ı
	bond to be valid till warranty/guarantee period.		



	The Performance Security Deposity furnished by the successful bidder(s) will be forfeited if they does not perform with respect to terms and condition of the contract and also with respect to terms and condition in the Integrity pact (Appendix-9 of this TE). Successful tenderer will also have to submit Separate performance bond for CAMC.		
115.	ANNEXURE – III, Clause 8 at P-17 of OTE Existing Clause PERFORMANCE SECURITY: Successful tenderer will have to submit performance bond @ 10% of contract value within 15 days of issue of Award of contract (A/T) for due performance of the contract valid beyond 180 days of warrantee/Guarantee period and CAMC obligations for 10 years in shape of the Bank Guarantee in the required proforma. The performance guarantee will come into force after the installation and commission. Firm, on their own will have to direct their bankers to extend the performance bond to be valid till warranty/guarantee period. The Performance Security Deposity furnished by the successful bidder(s) will be	M/s BEL BEL being a DPSU under Department of Defense Production (MoD). It is requested that indemnity bond sum equal to 10% of Contract value may be accepted in lieu of PBG. please Confirm	Decision of MHA. Tender Condition Persists



forfeited if they does not perform with respect to terms and condition of the contract and also with respect to terms and condition in the Integrity pact (Appendix-9 of this TE). Successful tenderer will also have to submit Separate performance bond for CAMC. 116. ANNEXURE - III, Clause 10(a) at P-18 of OTE **Existing Clause Dispute Resolution** M/s HUGHES Decision of MHA. **ARBITRATION:** We would request you to In the event of any question, dispute or difference arising kindly accept appointment of **Tender Condition Persists** under these conditions of arbitrator through mutual contract, or in connection consent with this contract (except as to any maters the decision of which is specifically provided for by these conditions or the special conditions), the same shall be referred to the sole arbitrator to be appointed by the Secretary, MHA, UOI, New Delhi. It will be no objection that the arbitrator is a Government Servant that he had to deal with the matters to which the contract relates or that in the course of his duties as a Government servant he has expressed views on all or any of the matters in dispute or difference. The award of the arbitrator shall be final and binding on the parties to this contract.



117.	ANNEXURE – III, Clause 13 at P-19 of OTE Existing Clause TRANSFER AND SUB- LETTING: The tenderer has no right to give, bargain, sell, assign or sublet or otherwise dispose of the resultant contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the resultant contract or any part thereof	M/s HUGHES Request you to kindly confirm if sub-contracting (as understood by the highlighted clause) is allowed	Decision of MHA. Tender Condition Persists
118.	ANNEXURE – III, Clause 15 at P-19 of OTE Existing Clause Purchaser reserves the right to get the manufacturing capacity of all firms re- verified irrespective of the registration status.	M/s HUGHES Request you to kindly clarify the methods of reviewing the manufacturing capacity of firms/OEMs. Will the Purchaser visit the manufacturing facilities for review. In such case, does the manufacturer or Bidder bare the cost of visit to OEM facilities which are out of India.	Decision of MHA. Tender Condition Persists
119.	ANNEXURE – III, Clause 21.1 at P-20 of OTE Existing Clause Fall Clause The prices charged for the stores supplied under the Contract by the Contractor shall in no event exceed the lowest price at which the Contractor sells the Stores or offer to sell stores of identical description to any person(s)/organization(s)	M/s Hughes This clause should only be applicable in case the Technical Specification, Item Quantity, Scope of Work and any other clause, which can be a driving factor for the quoted price, is exactly the same as	Decision of MHA. Tender Condition Persists



	including the Purchaser or any Department of the Central Government or any Department of a State Government or any statutory undertaking of the Central or a State Government, as the case may be, during the period till performance of all Supply Orders placed during the currency of Rate Contract is completed.	mentioned in any subsequent RFP.	
120.	ANNEXURE – III, Clause 18 at P-20 of OTE Existing Clause TERMINATION OF CONTRACT: The Director, DCPW may without prejudice to any other remedy for breach of contract, by a written notice of default of at least 30 days sent to the supplier/ selected bidder, terminate the contract in whole or in any part including forfeiting of performance security deposit	M/s HUGHES We would request you to add the following: In the event the contract is terminated if the seller is declared bankrupt or becomes insolvent all amounts accrued prior to such termination shall be paid by the Purchaser to the seller, provided that such termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to the Purchaser."	Decision of MHA. Tender Condition Persists
121.	ANNEXURE – IV, Clause 1 at P-22 of OTE Existing Clause THE DELIVERY PERIOD FOR THE STORES: Contractor shall follow the following schedule for executing the contract: Please note that Contract can be cancelled unilaterally by the Buyer in case items are not received	M/s TCIL The duration given for the supply and delivery of equipment's at sites is less. It is requested that supply and delivery period may be kept at least 6 -8 months after placing the order to the successful Bidder. Also, the delivery time	Decision of MHA. Tender Condition Persists



	within the contracted delivery period as per schedule given	can only be adhered to if the Client ensures timely availability of frequency license from WPC without which import formalities cannot be carried out. The duration for delivery shall be applicable from the date of availability of necessary WPC licenses by the Client.	
122.	ANNEXURE – IV, Clause 2.1 at P-22 of OTE Existing Clause	M/s TCIL	Decision of MHA.
	DCPW, Ministry of Home Affairs, New Delhi will place supply order for Central HUB and their 110 VSATs location across the country. Providing up-graded VSATs to State/UT Police and CAPF locations as and when supply order placed by the respective Organization.	It is requested to provide bulk order for saving on time for import and necessary clearances from WPC, SACFA etc. for timely completion of the project. Also, for those stores ordered during the two year rate contract, please mention the period from which the warranty and CAMC be treated as final and effective and from which date.	Tender Condition Persists
123.	ANNEXURE – IV, Clause 4.1(b) at P-23 of OTE		
	Existing Clause STORES INSPECTION AND ACCEPTANCE: Complete functional checking of the store as per specifications in this contract and as per procedure and tests laid down by Inspection authority/respective consignees.	M/s TCIL Please confirm that the test reports for the offered equipment shall suffice for the functional testing. If not, then kindly elaborate on the tests and procedure for checking the stores	Decision of MHA. Tender Condition Persists
124.	Annexure-IV: Clause 5.1(ii)(3)	M/s TCIL	Decision of MHA.
	at P- 25 of OTE Existing Clause	Please clarify the following:	Amendment



1. Payment for hub operations Payment terms For: 20% payment will be made shall be made quarterly/half **Existing entries** successful yearly?? Read: Payment Hub installation/commission and 2. 20% payment on pro-rata for operation shall be Paid Bitraining of equipment as a site basis is for remote whole. Payment of 100% terminals?? If yes, when is the annually after Successful Completion. service charges towards balance payment to Rest Tender condition installation/ commissioning released? and operation of Hub will be prevails Warranty for remote released along with 20% terminals shall be on pro-rata payment on pro-rata site basis for remote sites. basis after completion of work. Annexure-IV: **125**. Clause 5.1(ii)(1) at P-25 of OTE **Existing Clause** M/s TCIL Decision of MHA. Payment terms Please Refer Clause 8 Please clarify the duration 50% payment of stores will required for the 10% Performance security be allowed on delivery on performance guarantee. Also, page 17 **Tender Condition Persists** said to contain basis on proplease clarify whether rata basis and submission of separate performance performance guarantee for guarantee would be required to be submitted for CAMC 10% of total contract value period of 7 years. valid till warranty period and balance: 126 ANNEXURE - IV Clause 9.2 at P-27 of OTE **Existing Clause** M/s HUGHES Decision of MHA. The Buyer reserves its right We request you to kindly **Tender Condition Persists** delete or amend this clause as terminate the this leads to Termination for maintenance contract at any convenience. Reason time without assigning any reason after giving a notice termination of contract should of 1 month. The Seller will be made known to the bidder not been titled to claim any so that the bidder gets the compensation against such chance to rectify the issues termination. However, while during the cure period of 30 terminating the contract, if days any payment is due to the Seller for maintenance services already performed



			T
	in terms of the contract, the		
	same would be paid to it as		
	per the contract terms.		
127.		M/S BECIL	Decision of MHA.
127.	Additional Clause	Purchaser to mention the HSN	This is not the mandate of
	Additional Clause	code in the price bid format so	purchaser.
		as to bring uniformity in the	purchaser.
		tax rate for all the bidders.	
		tax rate vol all the braders.	
128.		M/S BECIL	Decision of MHA.
	Additional Clause	Any make in India preference	In pursuance to rule
		will be provided in this tender.	153(iii) of GFR 2017, Public
			Procurement (Preference
			to Make In India Order
			2017) will be applicable
			for finalization of tender.
129.	Additional Clause	M/S BECIL	Decision of MHA.
129.	Additional Clause	Will the custom duty	Tender Condition Persists
		exemption certificate (CDEC)	Terruer Condition Fersists
		provided	
		provided	
130.	Additional Clause	M/s HUGHES	Decision of MHA.
		Notwithstanding any other	
	Limitation of Liability:	provision of this Tender and	Tender Condition Persists
		irrespective of any fault or	
		negligence, neither Party shall	
		be liable to the other for any	
		indirect, reliance, special,	
		punitive, consequential,	
		exemplary or incidental	
		damages (including without	
		limitation damages for harm	
		to business, lost revenues, lost sales, lost savings, lost profits	
		(anticipated or actual), loss of	
		use, downtime, injury to	
		persons or damage to	
		property and claims of third	
		parties), regardless of the	
		form of action, whether in	
		contract, warranty, strict	
		liability or tort (including	



132.	Additional Clause	M/s HUGHES	Decision of MHA.
131.	Additional Clause Termination Rights of the Bidder	M/s HUGHES The Bidder reserves the right to cancel the contract in the following events: • If the Purchaser is in breach of any obligation under this Agreement. • If the Purchaser fails to make the payment of invoices within 30 days of receipt of such invoice	Decision of MHA. Tender Condition Persists
		without limitation negligence of any kind, whether active or passive) or any other legal or equitable theory arising out of or in connection with this Tender including the Services, even if a Party has been advised of the possibility of such damages. In no event shall Bidder be liable for any damages arising out of or in connection with the Services provided by Bidder, in excess of the amounts paid by Purchaser during a period of 12 months preceding the date of the Purchaser's written notice by which the Purchaser informs Bidder of having suffered any such damage for the Services utilized by Purchaser. The Purchaser shall give written notice within 15 days of suffering the damage.	



equipment and/or services)

under this Agreement will be subject and conducted in compliance with all applicable export controls and economic sanction laws and regulations imposed or administered by (i) the United States and (ii) Purchaser's home jurisdiction (collectively "Trade Controls"). Thus, Purchaser warrants that it shall not, directly or indirectly, use, sell, provide, export, re-export, transfer, divert, loan, lease, consign to or otherwise dispose of any products, software, source code, technology (including products derived from or based on such software, source code or technology) or services received from the Equipment Provider to any person, entity, end-user or destination prohibited by such Trade Controls without obtaining required any government authorization. b. It is also understood that the Equipment Provider and its personnel will not provide technical support or other services (directly or indirectly) to any non-U.S. military or paramilitary organization without obtaining appropriate government authorization.



military

Purchaser certifies that it will

Provider, in advance, if it intends to seek any technical support or service on behalf of

Equipment

the

non-U.S.

notify

paramilitary organization. Before providing any such technical support or services, the Equipment Provider will seek appropriate government approvals. Purchaser agrees to provide, the Equipment Provider, with any information reasonably requested by the Provider Equipment connection with its efforts to export such obtain any licenses or otherwise with the compliance applicable Trade Controls. c. The Equipment Provider's performance obligations, under this Agreement, are expressly contingent upon and subject to obtaining and and all maintaining any government necessary exceptions approvals or required under the applicable Controls. Trade Notwithstanding any other provision of this Agreement, the Equipment Provider shall not be required to perform any act or obligation under this Agreement that would be prohibited or would otherwise Equipment subject the Provider to a substantial risk of material fines, penalties or other adverse consequences under any applicable Trade the Controls. Further, Equipment Provider shall be entitled to take any action reasonably necessary ensure compliance with, or avoid material fines, penalties other adverse



consequences under such applicable Trade Controls. The obligations stated herein shall survive the expiration, cancellation or termination of this Agreement or any other related agreement/contract. 133. M/s HUGHES Decision of MHA. Appendix 22 CAMC clause 15 **Tender Condition Persists** At Page 90 Notwithstanding any other **Existing Clause** provision of this Tender and **TERMINATION FOR** irrespective of any fault or **DEFAULT** negligence, neither Party shall The user DCPW reserves the be liable to the other for any right to terminate the AMC indirect, reliance, special, prematurely punitive, consequential, unsatisfactory performance exemplary or incidental with at least 30 days notice if damages (including without the maintenance services of limitation damages for harm M/s are not to business, lost revenues, lost found satisfactory. sales, lost savings, lost profits termination the (anticipated or actual), loss of contract for default, the use, downtime, injury persons or security deposit as Bank damage Guarantee of M/s property and claims of third will be forfeited. parties), regardless of the form of action, whether in contract, warranty, strict liability or tort (including without limitation negligence of any kind, whether active or passive) or any other legal or equitable theory arising out of or in connection with this Tender including the Services, even if a Party has been advised of the possibility of such damages. In no event shall Bidder be liable for any damages arising out of or in connection with the Services provided by Bidder, in excess of the amounts paid by



Purchaser during a period of 12 months preceding the date of the Purchaser's written notice by which the Purchaser informs Bidder of having suffered any such damage for the Services utilized by Purchaser. The Purchaser shall give written notice within 15 days of suffering the damage.

In the event of any dispute or

134.. | **Appendix 22**

CAMC Clause 16
At Page 90
Existing Clause
RESOLUTION OF DISPUTES

In the event of any dispute difference or between the parties hereto, such disputes or differences shall be resolved amicably by mutual consultation through the good offices of empowered agencies of the government. lf such resolution is not possible within thirty days of the receipt of notice by the other party of the existence of such dispute, then the unresolved dispute or the difference shall be referred arbitration of an arbitrator to be nominated by secretary, department of Legal affairs ("Law secretary") in terms of office memorandum no. 55/3/1/75-CF dated 19th December, 1975 issued by the Cabinet secretariat of (department Cabinet Affairs), as modified from time to time. The arbitration and conciliation Act 1996

M/s HUGHES

difference between the parties hereto, such disputes differences shall be resolved amicably by mutual consultation or through the good offices of empowered agencies of the government. If such resolution is not possible within thirty days of the receipt of notice by the other party of the existence of such dispute, then the unresolved dispute or the difference shall be referred to arbitration of an arbitrator to be appointed by mutual consent of both the parties ie. the vendor and the purchaser, to be nominated by secretary, department of legal affairs ("Law Secretary") in terms of the office memorandum no. 55/3/ 1/75-CF dated 10 December 1975 issued by the Cabinet Secretariat(department of cabinet affairs) as modified from time to time. The arbitration shall be governed arbitration the and conciliation Act 1996. (No. 26

Decision of MHA.

Tender Condition Persists



(No. 26 of 1996) shall not be binding upon parties to the disputes, provided however, any party aggrieved by such award may make further reference for setting aside or revision of award to Law secretary whose decision shall bind the parties finally and conclusively.

of 1996) shall not be binding upon parties to the dispute, The decision of the arbitrator shall be final, conclusive and binding on the **Parties** provided, however, any party aggrieved by such award may seek and obtain injunctive and equitable relief from any court competent jurisdiction make further reference for setting aside or revision of award to Law Secretary whose decision shall bind the parties finally and conclusively. The Venue of the arbitration shall be New Delhi. The costs of the arbitration including the legal expenses shall be borne by the parties in whose favor the arbitral award is given.

135.

Annexure IV
Clause 2
At Page 23 of OTE
Special Conditions Of The
Tender Enquiry
Existing Clause

RATE CONTRACT (RC):

TheL-1/ negotiated rates quoted for Deliverable equipment and services at Star Topology site mentioned in schedule of requirement mentioned at Section-II of Appendix-2 will be frozen for 24 months from the date of finalization of contract for providing up gradation of **POLNET** Network at State Police, UT Police and CAPFs location.

M/S BECIL :-

1. Price is valid for 24 months. It is proposed that foreign exchange variation clause should be included in price validity clause.

Clarification by MHA As price bid is to be Quoted in INR, hence

Tender Condition Persists

4

136. Additional Clause

Annexure –II Clause 3(c) At Page 8 of OTE Existing Clause :-

bid for entire quantity of price quoted by the bidder as on the date of opening of Price bid. Rates quoted for comprehensive annual maintenance (CAMC) will have impact on the status of L-1 firm; hence the tenderer should quote rates for 7 vears CAMC after warranty period. The consideration of taxes and duties evaluation process will be as follows:-

(i) Applicable taxes and duties (including those for which exemption certificates are issued) quoted by the bidder will be considered.

M/S ADTL:-

At Page 8 of OTE

Existing Clause:
The tenderer are required to bid for entire quantity of stores as per Bill of Quantity (BOQ) at Appendix-10 of OTE. The lowest bid will be decided upon the lowest price quoted by the bidder

Price evaluation: Kindly adopt Net present value (NPN) system to compare the prices of various bids to arrive at L1. for example, the warranty & AMC charges are payable later but their present value will be lower due to time value of money.

Clarification by MHA Amendment:

For: Existing entries Read:

The tenderer are required to bid for entire quantity of stores as per Bill of Quantity (BOQ) at Appendix-10 of OTE. The lowest bid will be decided upon the lowest price quoted by the bidder as on the date of opening of Price bid. Rates quoted for comprehensive annual maintenance (CAMC) will have impact on the status of L-1 firm; hence the tenderer should quote rates for 7 years CAMC after warranty period. The Buyer reserves the right to evaluate the offers received by adopting Discounted Cash Flow (NPV) method with a discounting rate of 8%. The consideration of taxes and duties in evaluation process will be as follows:-

(i) Applicable taxes and duties (including those for which exemption certificates are issued) quoted by the bidder will be considered.

137.	Additional Clause	M/S BCIL:-	
		In the price bid format two	Clarification by MHA
		separate columns are	Provision for
		provided to indicate the	IGST/CGST/SGST already
		amount of IGST and GST. We	available in current Price
		are not sure whether this IGST	Bid format. Bidders are
		is during the import of the	requested to upload tax in
		foreign goods or during the	respective columns. All
		sale of goods by bidder. Please	components of tax will be
		clarify as the IGST during	considered for
		import is taken as import	determining L1 status.
		credit and for sale within the	Hence , no change made in
		state it is CGST + SGST which	the price bid
		are not mentioned in the	
		format. Also this will depend	
		on the site location where the	
		material has to be dispatched.	

2. Following Clarification sought by M/s BECIL is under Examination:-

SN	Ref. of Para in OTE	Clarification Sought by Rep. of firms	Changes agreed/Not agreed by MHA/Amendment in GTE
	Annexure-II		
138.	Clause 2.2 (ii)	M/S BECIL	Decision of MHA.
	At Page 8 of OTE	The consortium partners	Matter under
	Existing Clause	experience should be	Examination
	Qualification Criteria	considered as prime bidders	Clarification will Follow.
	The bidder must have successfully completed minimum two projects of similar nature each having valuing not less than 10 Cr. in last five years.	being an integrator may not have such experience. Bidder can associate with	Clarification will Follow.



PART II

3. The following amendments are hereby incorporated in the Floated Tender Enquiry. These changes, wherever it is defined in the text of the tender documents and it may be treated as amended accordingly:-

S. No	Existing Clause	Required to be Amendment		
		d/BOQ Format of Tender (P-331/C)		
ii) Serial No.8 of Schedule of requirement under Section-II at page No.54				
1	Existing Clause	Amendment:		
		For:		
	Integrated Single NMS (Both	Existing entries		
	Hardware & Software) For both	Read:		
	Star & Mesh Network in Hot Redundancy	Integrated Single NMS (Both Hardware &		
	Reduildancy	Software) for Star Network/Terminals in Hot		
		Redundancy		
i) Serial N	No 1.29 of Appendix 10 Price –Bio	d/BOQ Format of Tender		
	Existing Clause	Amendment:		
	Ü	For:		
	1.29 – Operation of Hub for 1 year	Existing entries		
	from the date of Commissioning of	Read:		
	Training of operation &	1.28 – Training of operation & management of		
	management of HUB.	Hub.		
		1.29 - Operation of Hub for 1 year from the date		
		of commissioning.		
Annexure	-II Clause 2.2 (i) at page 8 of Tend	der.		
3.	Existing Clause	Amendment:		
		For:		
	The bidder should have an annual	Existing entries		
ı	turnover of Rs. 20 crore in the last	Read:		
	two Financial Years i.e 2015-16	The bidder should have anaverage annual		
	and 2016-17.	turnover of Rs. 20 crore in the last two		
		Financial Years i.e 2015-16 and 2016-17.		
	6 of page 67 of Tender			
4.	Existing Clause	Amendment:		
		For:		
	PERFORMANCE STATEMENT	Existing entries		
	FOR LAST FIVE YEARS AS PER	Read:		
	CLAUSE 2(b) OF ANNEXURE – II			



		-
		PERFORMANCE STATEMENT FOR LAST
		FIVE YEARS AS PER CLAUSE 2.2(ii) OF
		ANNEXURE – II
Serial N	lo 4.11.1 under "IP Phone" at page N	lo. 45 of Tender
5.		Amendment:
	Existing Clause	For:
		Existing entries
	1. Display - 3.5" Color LCD	Read:
		1. Display – 3.5 color LCD/LED/TFT.
Clause 2	2. Eligibility Condition at Page 7of OTE	1
6.	Existing Clause	Amendment:
		Read:
	Following clauses are hereby added	2(xii) If the Bidder does not submit duly signed
	under clause 2, Eligibility Condition	Appendix 27 of OTE
		2(xiii) If the Bidder does not agree to the
		delivery period as mentioned in OTE
		2(xiv) The Bidder in any manner discloses
		directly or indirectly the price bid in the
		Technical Bid.
		2(xv) If the Bidder does not agree to the Rate
		Contract Clause 2 of Annexure IV of OTE.
		l

4. All other terms and conditions will remain unchanged. The bidders may submit their bids accordingly.

(Inderjeet Chawla)
Second-in-Command (Procurement)
For and on behalf of the President of India

Copy to: -

1	Indenter - Director, Directorate of Coordination Police, Wireless, Block-9, CGO Complex, Lodhi Road, New Delhi 110003	For information with reference to this OTE of even No 05.04.2018.
2	The Section Officer (IT), IT Cell Website room no. 10, MHA, North Block, New Delhi-110001.	With requested to get it incorporated in the official website of the Ministry of Home Affairs. (Encl: one)
3.	The Director Indian Trade Journal, Directorate General of Commercial Intelligence and Statistic, 565 Anandpur, Ward No. 108, Plot No. 22 Sector-I, Kolkata-700107.	For publication of enclosed OTE in the next issue of the Indian Trade Journal. Encl: 01

